22 June 2026

FMCG Fortnightly News Digest

Sensex: 77,095

Nifty: 24,103

In the current edition, we highlight Pizza Hut's new growth journey with LongRange Capital and implications of ownership transition for Indian franchisees. We also discuss: (a) Price hikes offsetting input cost pressure; (b) rising strategic interest of global beauty players in India's digital-first beauty ecosystem; and (c) margin support opportunities for premium spirits makers from lower Scotch procurement cost under India-UK FTA.

Pizza Hut's New Growth Journey with LongRange Capital: Yum! Brands has agreed to sell Pizza Hut's global business (ex-Mainland China) to LongRange Capital for ~US$1.5bn, while Yum China will acquire the China business for US$1.2bn. Existing arrangements remain in place in the near-term, limiting immediate impact on Indian franchisees (Devyani International and Sapphire Foods), though ownership transition may shape future strategy.

Price Hikes Continue to Offset Input Cost Pressure: The FMCG companies have hiked prices across categories including packaged foods, detergents, household products and personal care following higher fuel and crude-linked input cost. Pricing actions have remained calibrated across portfolios to offset elevated transportation, packaging and RM cost, while supporting margin.

L'Oréal Acquires Majority Stake in Innovist: L'Oréal has acquired a majority stake in Innovist, owner of Bare Anatomy, Chemist at Play and Sunscoop, while the founders remain involved in operations and retain a minority stake. The deal signals growing global confidence in India's digital-first beauty market and strengthens the case for innovation-led and emerging consumer brands.

India-UK FTA Likely to Support Premium Spirits Growth: ISWAI welcomed lower tariffs on Scotch imports under the India-UK FTA, highlighting benefits for premiumisation, consumer choice and industry investment. Early implementation of the FTA from 15th July 2026 will help in lower duty on scotch import, supporting premium spirits demand and benefiting revenues and margins for Spirts players.

Outlook and Valuation: Out of our coverage universe (including discretionaries), we expect ~10% revenue CAGR over FY26-28e driving ~14% earnings CAGR (vs. 4/7% y/y revenue growth and -3/5% earnings growth in FY25/26).

Our Preferred Picks: Marico (Rs865), **GCPL** (Rs1,400), **Mrs. Bector Food** (Rs250) and **RBA** (Rs93).

Ajay Thakur
Research Analyst

Preferred Picks – Valuation Metrics

Companies	Rating	Mkt Cap (Rs bn)	CMP (Rs)	TP (Rs)	EPS		P/E		RoE (%)	Div Yield (%)
					FY27e	FY28e	FY27e	FY28e	FY26	FY26
Marico	BUY	1,056	813	865	17.0	19.2	47.8	42.3	44.4	0.5
Godrej Consumer	BUY	1,044	1,020	1,400	23.7	28.0	43.0	36.4	17.4	1.9
Mrs. Bector Food	BUY	58	188	250	5.8	7.1	32.3	26.3	10.9	0.2
RBA*	BUY	47	80	93	(2.7)	(1.5)	11.4	8.9	(25.0)	NA

Source: Bloomberg, Anand Rathi Research *RBA - EV/EBITDA*

Fortnightly News Updates

Yum Brands to sell Pizza Hut Chain for $2.7bn to PE Firm

Yum! Brands has agreed to sell Pizza Hut's global business (ex-Mainland China) to LongRange Capital for ~US$1.5 bn, while Yum China will acquire the China business for US$1.2 bn, valuing the overall transaction at ~US$2.7 bn. The deal is expected to close in Q3CY26. ***Read More***

Our View: Post transaction, LongRange Capital will own and manage Pizza Hut across all markets outside Mainland China, while Yum China will take full ownership of the China business, transitioning from its current role as the exclusive franchise.

Pizza Hut operates ~20k restaurants globally but has become the smallest contributor among Yum's core brands. In CY25, it generated ~$1bn revenue and $340m op. profit vs. KFC's $3.5bn revenue, $1.5bn op. profit) and Taco Bell's $3.1bn revenue, $1.1bn op. profit. Its contribution to Yum's revenue fell from ~18% in 2019 to ~12% in 2025, amid market share losses, weak SSSG, and operational challenges in the US etc.

LongRange Capital is a US-based PE firm founded in 2019 by Robert Berlin. It also has exposure to the food sector through its ownership of Bakkavor. Key investments include 24 Hour Fitness, Bakkavor, US Synthetic, and several industrial and consumer-focused businesses across North America.

Devyani and Sapphire run Pizza Hut outlets in India under ~10year+10year renewable franchise agreements with Yum. They pay about ~6.3% royalty and ~6% marketing fee on sales, plus franchise fees. Yum retains significant operational control over menus, sourcing, store standards, technology, and customer experience, with the right to terminate agreements for material breaches or non-compliance.

Even if Pizza Hut's global ownership changes, existing franchise terms remain in place in the near-term, though future strategy may evolve. As previously indicated, Devyani will continue to pay the previously announced ~Rs3.2bn merger fee, which will now be payable to parent company (Yum! and/or LongRange Capital).

The deal is aimed at reviving the brand, as Yum! had shifted focus to faster-growing chains like KFC and Taco Bell. For Indian franchisees like Devyani and Sapphire Foods, there should be no immediate operational impact since existing agreements continue. However, a more growth-oriented approach could later drive faster store expansion, higher brand investment, and improved economics for strong-performing franchisees.

FMCG Companies Raise Prices by 4-11%

The FMCG companies have raised prices by 4-11% across categories including soaps, detergents, toothpaste, edible oils and other household products following the recent increase in fuel prices. Rise in fuel cost has increased transportation, packaging and overall input expenses, prompting companies to pass on part of the cost burden to consumers, while absorbing the balance internally. ***Read More***

Over the last 3-4 months, most FMCG/consumer stocks have corrected (barring certain names i.e. Marico, Zydus wellness etc.), due to higher input cost, supply chain disruption led by lower exports to West Asia. Valuation of several FMCG companies seems to be attractive especially given expectation of improved FY27 growth outlook.

Our View: West Asia conflict and higher crude and crude-linked commodities cost have driven some price increase across FMCG product categories. The input cost inflation has been 5-10% for most FMCG players and the companies have undertaken average price hike of 2-6% across portfolio. As per our recent channel checks, we understand that the companies have additionally taken price hikes in (a) packaged foods with broad-based pricing action in 3-15% range; (b) detergents and household products that saw another round of calibrated price hike of 5-12%; and (c) Personal care (including Oral Care) categories that saw 5-10% price hike.

The price hikes are broad-based and not concentrated in any segment, which along with earlier benefit of GST-cut driven pricing correction will aid in sustaining demand stability in the coming quarters.

L'Oréal to Acquire Majority Stake in Innovist

L'Oréal has acquired a majority stake in Innovist, the Indian D2C beauty platform behind Bare Anatomy, Chemist at Play and Sunscoop, with founders continuing to operate the business while retaining a minority stake. The financial terms of the transaction are not disclosed. ***Read More***

Our View: The deal is a strong endorsement of India's scaled D2C beauty ecosystem and indicates that global beauty companies are increasingly willing to pay premium valuations for brands with proven digital distribution, product innovation and consumer traction. At an estimated valuation of ~$350-450m, the transaction potentially resets valuation benchmarks for the Indian beauty and personal care space and could accelerate consolidation as incumbents look to acquire rather than build digital-first brands organically.

ISWAI Welcomes India-UK FTA; Hails Lower Tariff on Scotch

International Spirits and Wines Association of India (ISWAI) welcomed the India-UK FTA, stating that lower import duties on Scotch whisky are expected to benefit India's spirits industry by supporting premiumisation, increasing consumer choice, and attracting investment. The association noted that imported spirits remain a small part of India's overall market and sees the tariff cuts as complementary to domestic industry growth rather than disruptive. ***Read More***

Our View: Favourable development for AlcoBev players i.e., United Spirits and Radico Khaitan. Early implementation of the FTA from 15th July 2026 will help in lower duty on scotch import aiding both revenue growth and margin expansion for premium spirits portfolios. Both players had earlier indicated potential annual cost savings of ~Rs1.1-1.3bn from lower Scotch procurement costs following the FTA.

At CMP, (adjusting for RCB's attributable value of Rs230/share and earnings), United Spirits trades at 43x/40x FY27/28e EPS of Rs25.3/28, on our estimates. We have HOLD rating on the stock with a TP of Rs1,435

At CMP, Radico Khaitan trades at 81/64/51x FY26/27/28e EPS of Rs46.4/58.5/73.7, based on our estimates. We have HOLD rating on the stock with a TP of Rs3,700.

Asian Paints Sees Dynamic Biz Environment in FY27

Asian Paints expects the operating environment to remain dynamic in FY27 amid heightened competition, RM price volatility, supply-chain risks and geopolitical uncertainties. Despite near-term challenges, it remains confident on long-term growth, aided by premiumisation, distribution expansion, innovation-led growth and continued investments across B2B, industrial coatings and backward integration initiatives. ***Read More***

Our View: Demand remained healthy across rural and urban markets in Q4FY26 with rural continuing to outperform. It hiked the price by 10-11% vs. ~20% cumulative inflation. Expecting the demand momentum to sustain, the management has guided for high single-digit volume growth in the coming quarters. The management maintained its EBITDA margin guidance of ~18-20%, aided by pricing action, premiumisation and improved cost efficiency.

Improving volume growth for industry, better volume-value mix post price hike and backward integration make us turn cautiously optimistic on Asian Paints. We expect its revenue to clock 11% CAGR over FY26-28e, led by recent pricing actions, innovation and improved demand and EBITDA margin to expand 20bps to 19% over FY26-28e, aided by backward integration and recent price hike, despite input cost inflation and competition. At CMP, the stock trades at 54/47x FY27/28e EPS of Rs49.7/57.4. We have a HOLD rating on the stock with a 12-mth TP of Rs2,870.

Beer Sales Rise 10% in Delhi in May-26

Beer sales in Delhi increased ~10% y/y in May-26 to 11.1 lakh cases, aided by the return of popular national brands to retail shelves and stronger seasonal demand during peak summer months. National brands increased their market share to 54% from 24% a year ago, indicating normalisation in product availability and a shift away from lesser-known and imported labels. ***Read More***

Our View: It indicates a positive uptrend for beer industry and players like United Breweries with strong beer portfolios. Improved availability of leading brands and favourable weather conditions i.e., extreme summer conditions and delayed monsoon could drive better volume growth for overall industry in the near-term.

Unilever Partners with Accenture

Unilever has partnered with Accenture to scale deployment of AI-enabled digital twins across its global manufacturing network, with plans to build over 40 new digital twins over the next 18 months. The initiative aims to improve manufacturing efficiency, product quality, sustainability and responsiveness through real-time monitoring, predictive analytics and AI-led decision-making across factory operations. ***Read More***

P&G India Flags Pressure on Consumer Demand, Input Cost

P&G India flagged emerging pressure on consumer demand and input cost, citing softer urban consumption trends and renewed commodity inflation concerns. It highlighted that rising input cost and cautious consumer environment could weigh on near-term growth and profit, though it remains constructive on India’s long-term consumption opportunity. ***Read More***

India's Foodgrain Stocks See Significant Increase in Jun-26

India’s foodgrain inventories increased significantly, with government rice stocks rising 15% y/y to an all-time high of 68.43mn tonne as of 1st of Jun-26, while wheat stocks reached a five-year high of 53.4mn tonne, aided by strong procurement and record domestic production. Elevated stock levels are likely to provide flexibility to sustain rice exports and enable open market interventions to manage domestic wheat prices, strengthening overall food security despite emerging weather-related risks from El Niño. ***Read More***

India Prepares for DigiDukaan Expansion

India is preparing to scale DigiDukaan, an ONDC-led initiative aimed at digitising procurement and operations across 140m kirana stores that account for ~75-80% of FMCG sales. The platform seeks to improve ordering efficiency, inventory visibility, scheme execution and WC management, while enabling brands and distributors to gain better demand visibility and strengthen general trade productivity. ***Read More***

Malaysia Palm Reserves Jump Most in Five Months

Malaysia’s palm oil inventories increased 5.2% MoM to 2.43mn tonne in May-26, marking the sharpest stock build-up in five months, as weaker exports more than offset lower production. Exports fell sharply to a one-year low as key importing markets, including India and China, shifted towards competitively priced Indonesian supplies following Indonesia’s export policy changes. Elevated inventories and intensified regional competition could keep near-term pressure on palm oil prices and have implications for edible oil input costs globally. ***Read More***

India's Edible Oil Imports up 6.7% in May-26

India's edible oil imports rose 6.7% y/y to 13.39 lakh tonne in May-26, mainly driven by higher crude soybean oil imports as the price premium over palm oil narrowed, improving competitiveness. Total vegetable oil imports (including non-edible oils) rose 8% y/y to 13.65 lakh tonne, while cumulative edible oil imports grew 13% y/y to 92.17 lakh tonne during Nov-25 to May-26. The import mix also continued to shift towards crude oils, aided by government policies favouring domestic refining and value addition through a higher duty differential versus refined oils. ***Read More***

TCPL Sees Margin Boost; Targets 20%+ EBITDA: Chairman

Tata Consumer Products (TCPL) reiterated its focus on margin expansion, targeting EBITDA margin of 17% in the medium-term and 20%+ over the long-term, aided by premiumisation, innovation, improved operating leverage and scaling of acquired businesses. Growth will continue to be driven through a balanced mix of volume expansion and selective pricing, while maintaining focus on portfolio strengthening and profitability improvement. ***Read More***

India Sets Standard Pack Sizes for Cooking Oils

India has mandated standard pack sizes for edible oils to improve price transparency and make comparisons easier for consumers. Going forward, cooking oils can be sold only in nine standard pack sizes ranging from 200ml to 20ltr, replacing irregular pack formats that often-made price comparison difficult. The rule applies to both domestic and imported edible oils across major categories and is aimed at improving consumer convenience and purchasing decisions. ***Read More***

Input Price Movement

- Palm Oil prices rose 15% over the last six months.
- Crude oil prices fell by ~23/29% on 1-month/3-month basis.
- Polypropylene and HDPE rose by 54-60% on 6-month basis.
- Similarly, TiO2 rose by 14% over the last three months.
- Coffee prices declined by ~12/22% on 3-month /6-month basis.

Fig 1 – Major Input Materials and their Price Changes

Inputs	Units	Price / Index	Change (%)					Companies impacted
			1-wk	1-mth	3-mth	6-mth	1-yr	
Wheat	Rs /quintal	2,600	1.0	(0.4)	2.8	(3.7)	(1.5)	ITC, Britannia, Nestle, Adani Wilmar
Palm oil	$ /lb	4,500	0.7	(0.9)	(0.4)	15.3	10.0	Godrej Cons., HUL, Britannia, Prataap Snks, Bikaji
Soda ash	Rs /50kg	1,625	0.0	(2.4)	(2.4)	3.2	(0.9)	HUL, Jyothy Labs
Sugar	Rs /quintal	4,200	0.5	0.0	3.7	3.7	4.2	Britannia, ITC, Nestle, HUL, Zydus Wellness
TiO2	Rs /kg	355	7.6	7.6	14.5	18.3	10.9	Paints companies
Caustic soda	Rs /50kg	2,625	0.0	(7.1)	2.3	4.0	4.4	All FMCG
Mentha oil	Rs /kg	1,092	2.5	0.9	1.9	4.4	15.8	Emami, Colgate
Polypropylene	Rs /tonne	1,250	(2.3)	(8.1)	27.6	54.3	35.9	All FMCG
Milk powder	Index	106	N/A	(0.7)	(0.5)	3.3	4.5	Nestle, Zydus Wellness, HUL, Britannia
Barley	Rs /quintal	2,415	0.0	0.0	10.3	4.5	2.1	United Breweries, HUL
Crude oil	$ /bbl	79	(4.7)	(23.4)	(29.3)	27.7	2.9	All FMCG
Tea	Rs /kg	340	3.0	4.6	(2.9)	4.6	4.6	Tata Consumer, HUL
Coffee	$ /lb	272	5.8	(0.1)	(12.2)	(21.7)	(14.7)	Nestle, HUL, Tata Consumer
LAB	$ /tonne	1,750	2.6	2.3	(2.5)	5.7	7.0	HUL, Jyothy Labs
HDPE	$ / tonne	1,390	(2.8)	(7.9)	36.3	59.8	49.5	All FMCG

Source: Bloomberg, Anand Rathi research

New Launches

Fig 2 – New Launches

HUL has expanded its hydration portfolio in India through the launch of a sugar-free range under Liquid IV. The new range is available in three flavours- Mango Pineapple, Raspberry Melon and Juicy Peach. The product is priced at Rs3,240 for a pack of 24 and is available through Liquid I.V. India's official website, leading e-commerce platforms and select retail channels across India.

ITC has expanded its premium chocolate portfolio under Fabelle with the launch of a new 64% Ghana origin dark chocolate range. The range includes Cranberry Noir, Orange Eclipse and a No Added Sugar variant available across Fabelle boutiques in select cities and on Fabelle's official website.

ITC has launched ready-to-eat Chutneys and Sambar under the Aashirvaad brand, expanding its convenience foods portfolio. The products are positioned with no added preservatives and are priced at Rs75 for a 250g pack. The range is currently available across Bengaluru through leading quick-commerce platforms.

Vadilal Industries and Parle Products have collaborated to extend the Melody brand into the ice-cream category with the launch of Melody Ice-Cream. The product is currently available across Vadilal parlours and will be progressively rolled out across additional channels.

Source: Company, Media

Market Price Change

Fig 3 -Coverage Market Price Change

Inputs	CMP (Rs)	Change (%)				
		1-wk	1-mth	3-mth	6-mth	1-yr
Staples						
HUL	2,185	(0.4)	(0.8)	4.9	(4.6)	(3.8)
GCPL	1,020	1.9	(0.7)	0.2	(14.0)	(14.2)
Dabur	422	(0.3)	(6.4)	(2.0)	(14.5)	(9.6)
Marico	813	(0.5)	(1.4)	9.2	10.0	17.3
Emami	406	(1.9)	0.7	0.7	(22.6)	(26.7)
Zydus Wellness	538	5.0	9.7	26.7	24.9	34.3
Mrs Bector Foods	188	(1.3)	5.7	2.8	(24.5)	(31.3)
Discretionary						
Asian Paints	2,675	(2.1)	1.3	21.8	(4.7)	17.0
Berger Paints	547	(0.7)	9.1	31.3	0.9	2.1
Kansai Nerolac	215	2.0	(1.2)	29.1	(3.5)	(9.8)
United Spirits	1,341	1.5	4.6	3.1	(6.0)	(8.1)
United Breweries	1,337	(0.4)	1.7	(14.8)	(17.4)	(31.2)
Radico Khaitan	3,763	(0.2)	5.7	41.4	15.0	42.9
Devyani International	117	0.1	2.3	12.4	(15.9)	(29.7)
Sapphire Foods	192	2.1	6.2	19.7	(20.3)	(41.0)
Restaurant Brand Asia	80	8.4	18.0	30.7	23.4	0.3

Source: Bloomberg, Anand Rathi research

Appendix

Analyst Certification

The views expressed in this Research Report accurately reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst(s) in this report. The research analysts are bound by stringent internal regulations and also legal and statutory requirements of the Securities and Exchange Board of India (hereinafter "SEBI") and the analysts' compensation are completely delinked from all the other companies and/or entities of Anand Rathi, and have no bearing whatsoever on any recommendation that they have given in the Research Report.

Anand Rathi Ratings Definitions

Analysts' ratings and the corresponding expected returns take into account our definitions of Large Caps, Mid Caps & Small Caps as described in the Ratings Table below:

Ratings Guide (12 months)

	Buy	Hold	Sell
Large Caps (Top 100 companies)	>15%	0-15%	<0%
Mid Caps (101st-250th company)	>20%	0-20%	<0%
Small Caps (251st company onwards)	>25%	0-25%	<0%

Research Disclaimer and Disclosure inter-alia as required under Securities and Exchange Board of India (Research Analysts) Regulations, 2014

Anand Rathi Share and Stock Brokers Ltd. (hereinafter refer as ARSSBL) (Research Entity, SEBI Regn No. INH000000834, Date of Regn. 29/06/2015, BSE Enlistment Number – 5048 date of Regn 25 July 2024) is a subsidiary of the Anand Rathi Financial Services Ltd. ARSSBL is a corporate trading and clearing member of Bombay Stock Exchange Ltd (BSE), National Stock Exchange of India Ltd. (NSEIL),Multi Commodity Exchange of India Limited (MCX),National Commodity & Derivatives Exchange Limited (NCDEX), and also depository participant with National Securities Depository Ltd (NSDL) and Central Depository Services Ltd. (CDSL), ARSSBL is engaged into the business of Stock Broking, Depository Participant, Mutual Fund distributor. Investments in securities market are subject to market risks. Read all the related documents carefully before investing. Registration granted by SEBI, Enlistment as RA and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

The research analysts, strategists, or research associates principally responsible for the preparation of Anand Rathi research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues.

General Disclaimer: This Research Report (hereinafter called "Report") is meant solely for use by the recipient and is not for circulation. This Report does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. The recommendations, if any, made herein are expression of views and/or opinions and should not be deemed or construed to be neither advice for the purpose of purchase or sale of any security, derivatives or any other security through ARSSBL nor any solicitation or offering of any investment /trading opportunity on behalf of the issuer(s) of the respective security (ies) referred to herein. These information / opinions / views are not meant to serve as a professional investment guide for the readers. No action is solicited based upon the information provided herein. Recipients of this Report should rely on information/data arising out of their own investigations. Readers are advised to seek independent professional advice and arrive at an informed trading/investment decision before executing any trades or making any investments. This Report has been prepared on the basis of publicly available information, internally developed data and other sources believed by ARSSBL to be reliable. ARSSBL or its directors, employees, affiliates or representatives do not assume any responsibility for, or warrant the accuracy, completeness, adequacy and reliability of such information / opinions / views. While due care has been taken to ensure that the disclosures and opinions given are fair and reasonable, none of the directors, employees, affiliates or representatives of ARSSBL shall be liable for any direct, indirect, special, incidental, consequential, punitive or exemplary damages, including lost profits arising in any way whatsoever from the information / opinions / views contained in this Report. The price and value of the investments referred to in this Report and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. ARSSBL does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding taxation aspects of any potential investment.

Opinions expressed are our current opinions as of the date appearing on this Research only. We do not undertake to advise you as to any change of our views expressed in this Report. Research Report may differ between ARSSBL's RAs and/ or ARSSBL's associate companies on account of differences in research methodology, personal judgment and difference in time horizons for which recommendations are made. User should keep this risk in mind and not hold ARSSBL, its employees and associates responsible for any losses, damages of any type whatsoever.

ARSSBL and its associates or employees may; (a) from time to time, have long or short positions in, and buy or sell the investments in/ security of company (ies) mentioned herein or (b) be engaged in any other transaction involving such investments/ securities of company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) these and other activities of ARSSBL and its associates or employees may not be construed as potential conflict of interest with respect to any recommendation and related information and opinions. Without limiting any of the foregoing, in no event shall ARSSBL and its associates or employees or any third party involved in, or related to computing or compiling the information have any liability for any damages of any kind.

Details of Associates of ARSSBL and Brief History of Disciplinary action by regulatory authorities & its associates are available on our website i.e. www.rathionline.com

Disclaimers in respect of jurisdiction: This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject ARSSBL to any registration or licensing requirement within such jurisdiction(s). No action has been or will be taken by ARSSBL in any jurisdiction (other than India), where any action for such purpose(s) is required. Accordingly, this Report shall not be possessed, circulated and/or distributed in any such country or jurisdiction unless such action is in compliance with all applicable laws and regulations of such country or jurisdiction. ARSSBL requires such recipient to inform himself about and to observe any restrictions at his own expense, without any liability to ARSSBL. Any dispute arising out of this Report shall be subject to the exclusive jurisdiction of the Courts in India.

Statements on ownership and material conflicts of interest, compensation - ARSSBL and Associates

Answers to the Best of the knowledge and belief of ARSSBL/ its Associates/ Research Analyst who is preparing this report

Research analyst or research entity or his associate or his relative has any financial interest in the subject company and the nature of such financial interest.	No
ARSSBL/its Associates/ Research Analyst/ his Relative have actual/beneficial ownership of one per cent or more securities of the subject company, at the end of the month immediately preceding the date of publication of the research report?	No
ARSSBL/its Associates/ Research Analyst/ his Relative have actual/beneficial ownership of one per cent or more securities of the subject company	No
ARSSBL/its Associates/ Research Analyst/ his Relative have any other material conflict of interest at the time of publication of the research report?	No
ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation from the subject company in the past twelve months	No
ARSSBL/its Associates/ Research Analyst/ his Relative have managed or co-managed public offering of securities for the subject company in the past twelve months	No
ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation or other benefits from the subject company or third party in connection with the research report	No
ARSSBL/its Associates/ Research Analyst/ his Relative have served as an officer, director or employee of the subject company.	No
ARSSBL/its Associates/ Research Analyst/ his Relative has been engaged in market making activity for the subject company.	No

NOTICE TO US INVESTORS:

This research report is the product of Anand Rathi Share and Stock Brokers Limited, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated person(s) of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances, and trading securities held by a research analyst account.

Research reports are intended for distribution only to Major U.S. Institutional Investors as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act of 1934 (the Exchange Act) and interpretations thereof by the U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this research report is not a Major U.S. Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated, and/or transmitted onward to any U.S. person which is not a Major U.S. Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major U.S. Institutional Investors, Anand Rathi Share and Stock Brokers Limited has entered into a Strategic Partnership and chaperoning agreement with a U.S. registered broker-dealer: Banc Trust Securities USA. Transactions in securities discussed in this research report should be affected through Banc Trust Securities USA.

1. ARSSBL or its Affiliates may or may not have been beneficial owners of the securities mentioned in this report.
2. ARSSBL or its affiliates may have or not managed or co-managed a public offering of the securities mentioned in the report in the past 12 months.
3. ARSSBL or its affiliates may have or not received compensation for investment banking services from the issuer of these securities in the past 12 months and do not expect to receive compensation for investment banking services from the issuer of these securities within the next three months.
4. However, one or more of ARSSBL or its Affiliates may, from time to time, have a long or short position in any of the securities mentioned herein and may buy or sell those securities or options thereon, either on their own account or on behalf of their clients.
5. As of the publication of this report, ARSSBL does not make a market in the subject securities.
6. ARSSBL or its Affiliates may or may not, to the extent permitted by law, act upon or use the above material or the conclusions stated above, or the research or analysis on which they are based before the material is published to recipients and from time to time, provide investment banking, investment management or other services for or solicit to seek to obtain investment banking, or other securities business from, any entity referred to in this report.

As of the publication of this report, ARSSBL does not make a market in the subject securities.

Registration granted by SEBI, Enlistment as RA and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Additional information on recommended securities/instruments is available on request.

Compliance officer: Deepak Kedia, email id: deepakkedia@rathi.com, Contact no. +91 22 6281 7000. **Grievance officer:** Madhu Jain, email id: grievance@rathi.com, Contact no. +91 22 6281 7191

ARSSBL registered address: Express Zone, A Wing, 10th Floor, Western Express Highway, Diagonally Opposite Oberoi Mall, Malad (E), Mumbai – 400097.

Tel No: +91 22 6281 7000 | Fax No: +91 22 4001 3770 | CIN: U67120MH1991PLC064106.