BUY (Maintain)

CMP: **INR 3,034** Target Price: **INR 4,000 (INR 4,175)** ▲ 32%

ICICI Securities Limited is the author and distributor of this report

16 November 2026

India | Equity Research | Results Update

Grasim Industries

Cement

Soft quarter, yet a promising outlook

Q2FY27 was a soft quarter for Grasim Industries, with a sequential drop in profitability across segments. Notably, revenue for the paints segment dropped 20% QoQ (12% below forecast) while losses for 'paints + B2b e-commerce' combined stood at ~INR 3.2bn (vs. INR 1.4bn in Q1FY27). Overall EBITDA declined 48% QoQ (though was up 35% YoY) and fared 6% below our estimate. Yet, the outlook appears promising, stemming from Grasim's confidence to 1) target 50% YoY revenue growth for paints in H2FY27 (backed by record sales in Oct'26) and 2) achieve breakeven in B2B e-commerce, also in H2FY27. While the weakness seen in chemicals business and the deeper losses in paints (owing to higher crude oil costs), triggered an 11% cut to our FY27E EBITDA, we see limited risks to our FY28 forecast. With paints revenue being the key monitorable, we retain **BUY** with a revised TP of INR 4,000 (INR 4,175 earlier). The revised TP reflects the change in subsidiary UltraTech Cement's TP.

Q2FY27 = Q1FY27 turned upside down

Q2FY27 witnessed a QoQ decline in profitability across segments. Highlights: 1) **CSF segment:** While volumes rose 7% YoY and blended realisation jumped 6% QoQ, high costs led to EBITDA dropping 26% QoQ to INR 22/kg (though EBITDA was up 40% YoY). Even as China CSF prices stay firm, Grasim expects segment profitability to remain rangebound. 2) **Chemicals**: Blended realisation slipped 6% QoQ even as volumes rose 8% YoY. Elevated operating costs led to segment margins plunging 680bps QoQ to 11.8%. Tracking the decline in global caustic soda prices, we expect near-term weakness. 3) Paint revenues dropped 20% QoQ (though were up 35% YoY and 50% in H1FY27) to INR 13.4bn, while those for e-commerce surged 66% YoY/9% QoQ to INR 27.9bn. The combined EBITDA loss for these segments stood at INR 3.2bn (vs. INR 1.4bn QoQ).

Promising outlook; paint revenue is key monitorable

The B2B e-commerce business continues to show impressive scale-up and is on track to achieve breakeven in H2FY27. While paints business may appear to be in slow lane (20% QoQ revenue decline was well above industry peers), Grasim's confidence (backed by record sales in Oct'26) to clock a 50% revenue jump in H2FY27 is encouraging. We retain our paints revenue estimates at INR 68bn/INR 80bn for FY27/FY28. We continue to value Grasim's stake in other holdings at 40% holdco. discount but also assume a low holdco discount of 25% for UltraTech Cement assuming a continuity of high dividend income. Retain **BUY** with a revised TP of INR 4,000.

Financial Summary

Y/E March (INR mn)	FY25A	FY26A	FY27E	FY28E
Net Revenue	3,15,632	4,10,395	5,16,087	5,64,184
EBITDA	11,415	17,705	28,706	34,400
EBITDA (%)	3.6	4.3	5.6	6.1
Net Profit	3,761	4,779	32,678	31,766
EPS (INR)	3.1	5.1	35.9	46.7
EPS % Chg YoY	(78.1)	64.3	601.0	30.1
P/E (x)	973.5	592.7	84.5	65.0
EV/EBITDA (x)	43.9	28.3	18.9	15.1
RoCE (%)	(0.6)	(0.4)	0.8	1.2
RoE (%)	0.7	0.9	5.8	5.4

Navin Sahadeo
navin.sahadeo@icicisecurities.com
+91 22 6807 7622

Amit Gupta
amit.g@icicisecurities.com

Market Data

Market Cap (INR)	2,065bn
Market Cap (USD)	21,918mn
Bloomberg Code	GRASIM IN
Reuters Code	GRAS.BO
52-week Range (INR)	3,412 /2,503
Free Float (%)	55.0
ADTV-3M (mn) (USD)	28.8

Price Performance (%)	3m	6m	12m
Absolute	(6.8)	3.0	9.2
Relative to Sensex	(11.3)	(6.4)	12.6

ESG Score	2024	2025	Change
ESG score	67.1	67.8	0.7
Environment	50.6	51.1	0.5
Social	69.7	71.0	1.3
Governance	80.7	81.4	0.7

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY27E	FY28E
Revenue	6.8	9.0
EBITDA	(11.3)	(0.2)
EPS	(27.1)	(7.3)

Previous Reports

13-08-2026: Q1FY27 results review

21-05-2026: Q4FY26 results review

Dividend income and Exceptional loss influenced PAT in Q2FY27

During Q2FY27, Grasim received INR 39.68bn in dividend income from its subsidiary UltraTech Cement, which took 'Other Income' to INR 41.2bn (up 190% YoY). Further, Grasim recognised an impairment charge of INR 1.87bn against the carrying value of its investment in equity and preference shares of AV Group NB Inc. (AVNB, a joint venture entity), as the latter was facing significant challenges and generating negative cashflows. Grasim also created a provision of INR 6.38bn against the estimated exposure in the entity and hence a total 'Exceptional loss' of INR 8.25bn was recognised in Q2FY27. As a result, reported PAT stood at INR 23.1bn (up 187% YoY), while Adj. PAT surged 289% YoY to INR 31.3bn. Additionally, Grasim's board of directors has approved an investment of CAD 91.8mn (INR 6.25bn) in AVNB's rights issue (proportionate to 45% Grasim's shareholding in AVNB) towards the JV's borrowings and closure costs, with a payback period of four years.

Q2FY27: Conference call takeaways

Paints (Birla Opus)

- In Q2FY27, Birla Opus reported a revenue of INR 13.4bn, up 35% YoY (down 20% QoQ), with volume growth of 20% YoY. H1FY27 revenue stood at ~INR 30bn, up 50% YoY, with volume growth of 33% YoY.
- The sequential decline in revenue was attributed to seasonally weak consumer demand during the monsoons and Birla Opus' retail-led model, which lacks the dealer-stocking ability of legacy players.
- In Q2FY27, secondary sales volume (through contractors) grew 34% YoY vs. primary volume growth of 20% YoY, indicating fast depletion of dealer inventory.
- Birla Opus did not gain revenue market share in Q2FY27, which management termed a blip in its longer-term journey.
- Combined market share of Birla Opus and Birla White Putty remains in the early teens, bridging the distance with the existing No.2 player.
- Intense competitive activity on schemes kept net realisation almost flat QoQ for Birla Opus and most industry players in Q2FY27, despite higher dealer prices. Industry trade discounts were higher in Q2FY27, though Birla Opus offered lower discounts than the market.
- Industry revenue grew 16–17% YoY in H1FY27 (8–9% from price and 7–8% from volume) and is expected to grow 15–20% in H2FY27.
- The organised sector continues to gain share from the unorganised sector (~25% of decorative paints), aided by higher marketing activity from organised players.
- Volume growth in Oct'26 was far higher than the average YoY growth in H1FY27, and Birla Opus expects a strong Q3FY27 on both volume and value terms.
- Management reiterated its FY27 revenue growth guidance of 50% YoY and expects Birla Opus alone to reach double-digit revenue market share in H2FY27.
- Management reiterated its ambition of becoming India's second-largest decorative paints company and reaching INR 100bn revenue by the end of FY28.
- Overall paints capex remains at INR 100bn, with the remaining INR 3–4bn largely directed towards the franchise model and tinting machines.
- Distribution footprint expanded to 61,000+ dealers across 12,600+ towns, with more than 44,000 dealers billed in Q2FY27, supported by nearly 150 depots.

- Birla Opus now has the largest exclusive franchise network in decorative paints in India at 1,760+ stores, with ~300 additions in Q2FY27.
- Nearly 1mn painters and contractors have applied Birla Opus products at least once, with more than 0.3mn doing so in Q2FY27 alone.
- Institutional sales grew 59% YoY (though lower QoQ, as exterior painting slows during monsoon) with nearly 10,000 project sites billed in Q2FY27.
- Birla Opus launched 11 new products and 360+ SKUs in Q2FY27, expanding its portfolio to 239 products and 2,300+ SKUs.
- Premium and luxury products contributed ~63% of sales value in Q2FY27 (vs. 65% in Q1FY27).
- As per internal estimates, aided brand awareness stood at 92% and unaided brand awareness at 59%, with Birla Opus now the second-most loved brand in decorative paints.

B2B e-commerce business (Birla Pivot)

- In Q2FY27, Birla Pivot revenue grew 66% YoY (9% QoQ) to INR 27.9bn, with the annualised revenue run rate crossing INR 110bn.
- The business aims to cross INR 120bn revenue in FY27, implying nearly 50% YoY growth.
- Gross margin continued to improve, though Q2FY27 EBITDA was impacted by one-time employee-related (ESOP) expenses of ~INR 100mn.
- As per management, Retail business is already profitable at EBITDA level while Birla Pivot (segment as a whole) remains on track to achieve EBITDA breakeven in H2FY27
- Birla Pivot's focus is shifting from customer acquisition to improving customer engagement, transaction frequency, and share of wallet.
- The integrated financing ecosystem (through Pivot Vault and partnerships with leading banks and NBFCs) addresses the working capital constraint of dealers, contractors, and MSME customers.
- In its next phase, Birla Pivot, would focus on translating scale into stronger economics through improved margins, tighter working capital management, and greater operating leverage.
- Management noted that only ~2% of India's ~USD 4trn B2B trade is online (vs. 25% in China and 18% in the US), and expects this to cross 5% by 2030, implying a USD 200bn market.

Cellulosic fibre (CSF and CFY)

- Segment revenue grew 29% YoY to INR 53.4bn, driven by volume growth, a favourable product mix, and stable domestic realisation.
- The sequential decline in profitability was due to a surge in sulphur prices and some increase in pulp prices, which could only be partly passed on, given the multi-layered textile value chain.
- Global CSF prices have risen for four consecutive quarters, averaging USD 1.85/kg in Q2FY27 (up 23% YoY).
- China's CSF operating rate stood at 93% in Q2FY27 with inventory at six days, indicating a healthier demand-supply balance.

- Grasim expects Q3FY27 margins to remain range-bound at Q2FY27 levels, with a slight moderation in sulphur prices from Oct'26 and price stability likely to be maintained.
- Management refrained from giving Q4FY27 margin guidance, noting that pulp prices are not showing any moderation while lower crude could pull down polyester fibre prices.
- Phase-1 of Lyocell expansion (55ktpa) has nearly completed all procurement deliveries, while the environmental clearance application for Phase-2 (110ktpa) is at an advanced stage of submission.

Chemicals

- Chemicals segment revenue grew 15% YoY to INR 27.6bn, with broad-based growth across caustic soda, chlorine derivatives, and specialty chemicals.
- International caustic soda prices (CFR SEA) fell to a five-year low of USD 390/t (vs. USD 483/t in Q1FY27), though stable domestic demand and INR depreciation provide some firmness to domestic prices.
- The weakness in international caustic prices was attributed to outages at alumina refineries in the Middle East and higher production from China post its turnaround cycle.
- Grasim commissioned a 50ktpa CPVC plant in Aug'26 and a 50ktpa epichlorohydrin plant in Oct'26 at Vilayat, which would raise chlorine integration to 67% by the end of FY27 (vs. 64% in H1FY27).
- As per management, Caustic pricing remains under pressure, and no significant change is expected in Q3FY27, with some improvement likely in Q4FY27.

Others

- Standalone revenue grew 33% YoY to an all-time high of INR 127.5bn, while standalone EBITDA rose 35% YoY to INR 4.9bn.
- Grasim recognised an exceptional charge of INR 8.25bn in standalone results related to AVNB, its dissolving-grade pulp JV in Canada, following the JV board's decision to idle the Nackawic pulp mill.
- The mill has been generating negative cash flows since around Covid due to reliability, maintenance, and cost issues.
- Grasim's further investment of INR 6.25bn would go towards the JV's borrowings and closure costs, with an expected payback within four years through avoided losses.
- Grasim sourced ~20% of its pulp from this mill and has secured this requirement from other sources.
- Excluding the exceptional charge, standalone PAT stood at INR 31.3bn (up 289% YoY).
- Grasim maintained its FY27 standalone capex guidance of INR 31.57bn, of which INR 10.22bn has already been spent in H1FY27.
- ABRen has received the CCI approval for the acquisition of SPRNG, and the transaction is expected to close within the current calendar year.
- Post acquisition, ABRen's operational and under-construction capacity would reach ~10GW (vs. 2.2GW currently).

Exhibit 1: Q2FY27 standalone result review

(INR mn)	Q2FY27	Q2FY26	YoY (%)	Q1FY27	QoQ (%)	Q2FY27E	% var
Net Sales	**1,27,465**	**96,103**	**32.6**	**1,17,947**	**8.1**	**1,17,779**	**8.2**
Raw Materials	84,435	60,581	39.4	73,684	14.6	-	
Personnel Cost	8,518	7,658	11.2	7,863	8.3	-	
Power & Fuel	12,109	9,716	24.6	10,441	16.0	-	
Other Expenses	17,463	14,487	20.5	16,463	6.1	-	
Total Expenses	**1,22,525**	**92,441**	**32.5**	**1,08,451**	**13.0**	**1,12,518**	**8.9**
EBITDA	**4,940**	**3,662**	**34.9**	**9,497**	**(48.0)**	**5,261**	**(6.1)**
Interest	2,970	2,031	46.2	2,695	10.2	2,471	20.2
Depreciation	5,523	5,017	10.1	5,266	4.9	5,454	1.3
Other Income + Other operating income	41,207	14,194	190.3	1,440	2,762.2	41,122	0.2
Recurring pre-tax income	**37,654**	**10,809**	**248.4**	**2,975**	**1,165.7**	**38,459**	**(2.1)**
Taxation	6,339	2,763	129.4	509	1,146.3	9,807	(35.4)
Recurring Net Income	**31,316**	**8,045**	**289.2**	**2,467**	**1,169.6**	**28,652**	**9.3**
Extraordinary income/(expense)	(8,254)	-	NA	-	NA	-	NA
Reported Net Income	**23,062**	**8,045**	**186.6**	**2,467**	**835.0**	**28,652**	**(19.5)**
% Margins							
EBITDA	3.9	3.8		8.1		4.5	
PAT	24.6	8.4		2.1		24.3	

Source: I-Sec research, Company data

Exhibit 2: Segment-wise result – standalone

(INR mn)	Q2FY27	Q2FY26	% change	Q1FY27	% change
Cellulosic fibres					
Revenue (INR mn)	53,440	41,490	28.8	45,300	18.0
Volume ('000 tonnes)	235.6	220.4	6.9	211.3	11.5
Net realisation (INR/tonne)	2,26,825	1,88,249	20.5	2,14,387	5.8
PBIDTA (INR mn)	5,220	3,500	49.1	6,320	(17.4)
PBIDTA margin (%)	9.8	8.4	1.3	14.0	(4.2)
PBIDTA / tonne (INR/tonne)	22,156	15,880	39.5	29,910	(25.9)
Chemicals					
Revenue (INR mn)	27,590	23,990	15.0	26,400	4.5
Volume ('000 tonnes)	317.0	294.0	7.8	284.0	11.6
Net realisation (INR/tonne)	87,035	81,599	6.7	92,958	(6.4)
PBIDTA (INR mn)	3,260	3,650	(10.7)	4,910	(33.6)
PBIDTA margin (%)	11.8	15.2	(3.4)	18.6	(6.8)
PBIDTA / tonne (INR/tonne)	10,284	12,415	(17.2)	17,289	(40.5)

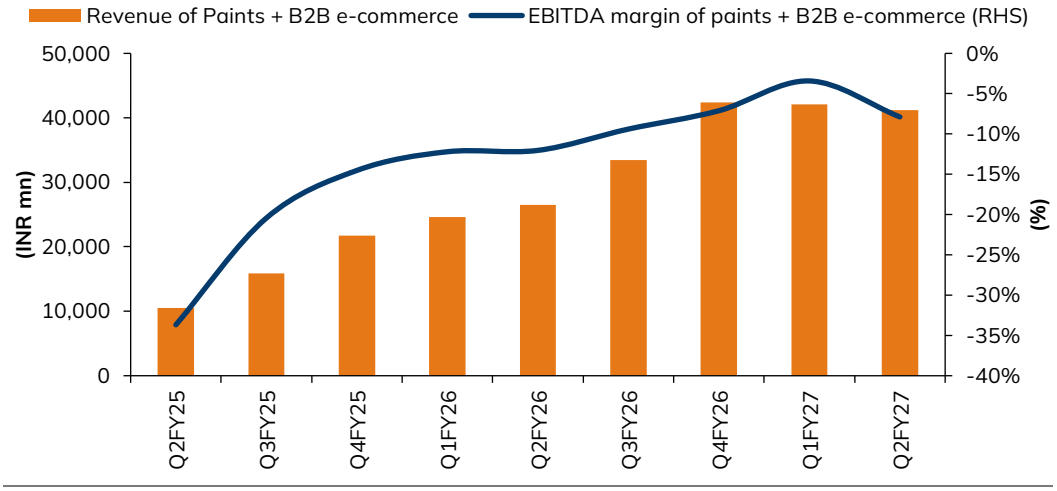
Source: I-Sec research, Company data

Exhibit 3: Building materials – segment analysis

(INR mn)	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27*	Q2FY27*
REVENUE								
Segment revenue (as reported) A	1,87,840	2,52,320	2,37,330	2,22,530	2,51,730	3,00,420	2,88,350	2,73,780
of which -								
UltraTech Cement (as reported) B	1,71,930	2,30,630	2,12,750	1,96,070	2,18,300	2,57,990	2,46,480	2,32,950
Paints + B2B e-commerce, combined (A – B) = (C)	15,910	21,690	24,580	26,460	33,430	42,430	41,870	40,830
EBITDA								
Segment EBITDA (as reported) D	28,060	44,060	42,910	29,500	37,370	53,860	50,020	35,100
of which -								
UltraTech Cement (as reported) E	31,310	47,210	45,910	32,685	40,510	56,880	51,460	38,320
Paints + B2B e-commerce, combined (D – E) = (F)	(3,250)	(3,150)	(3,000)	(3,185)	(3,140)	(3,020)	(1,440)	(3,220)
EBITDA margins of paints + B2B e-commerce (F/C)	-20%	-15%	-12%	-12%	-9%	-7%	-3%	-8%

Source: I-Sec research, Company data, *Grasim started disclosing precise revenue of Paints and B2B e-commerce segment from Q1FY27. Hence, there is an intersegmental revenue of INR 220mn and INR 390mn for Q1 and Q2FY27 to arrive at consolidated revenues of INR 288.35bn and INR 273.78bn respectively.

Exhibit 4: New businesses (revenue and EBITDA margin)



Source: I-Sec research, Company data

Exhibit 5: Paint segment operations continue to scale up

Particulars	Q2FY27	Q1FY27	Q4FY26	Q3FY26	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25
Products	239	228	218	215	190	179	176	170	129
SKUs	2,300	1,945	1,850	1,845	1,750	1,460	1,250	1,000	900
Towns	12,600	12,100	11,500	10,400	10,000	8,000	6,600	5,500	4,300
Depots	150	147	146	145	140		137	131	114

Source: I-Sec research, Company data

Exhibit 6: SoTP-based valuation for Mar'28E

Particulars		INR mn	% of TP
Valuation of standalone business:			
Fair value for VSF & Chemicals (@ 8x FY28E EV/EBITDA)		**2,05,467**	8
Fair value for Paints business (@ 5x FY28E Price/Sales)		**4,00,000**	15
Fair value for b2b e-commerce business (@ 1.5x FY28E Price/Sales)		**1,94,100**	7
Investment holdings - at 40% holdco. discount to I-Sec fair value est.			
Holdings	**%Stake**	**Value**	
Vodafone Idea	3.1	21,881	1
Hindalco Industries	3.9	63,426	2
UltraTech Cement @ 25% holdco. discount	56.1	13,64,092	50
Aditya Birla Capital	53.0	4,09,114	15
Aditya Birla Fashion & Retail	8.0	2,302	0
Aditya Birla Lifestyle Brands	8.0	4,585	0
Aditya Birla Renewables*	51.0	57,449	2
Total investment holdings		**19,22,849**	71
Market cap. - Consolidated		**27,22,415**	100
Total shares outstanding (mn)		680.6	
Target price (INR)		**4,000**	100

Source: I-Sec research, Company data, *we assume that Grasim's stake in Aditya Birla Renewables will reduce to 51% by FY28

Exhibit 7: Valuation working for Aditya Birla Renewables

Key assumptions (INR mn)	FY29E
Operational capacity (GWp)	9.30
Plant load factor	25%
No. of units generated (mn)	18,414
Tariff rate (INR/unit)	3.00
Revenue	55,242
EBITDA @ 80% margin	44,194
Assumed EV/EBITDA multiple (x)	12.0
EV	5,30,323
Net debt	3,18,174
Equity value	2,12,150
Equity value for Grasim @51%	1,08,196
Equity value after 40% holdo. discount*	**57,449**

Source: I-Sec research, *Further discounted by 13% to arrive at value for FY28

Key risks

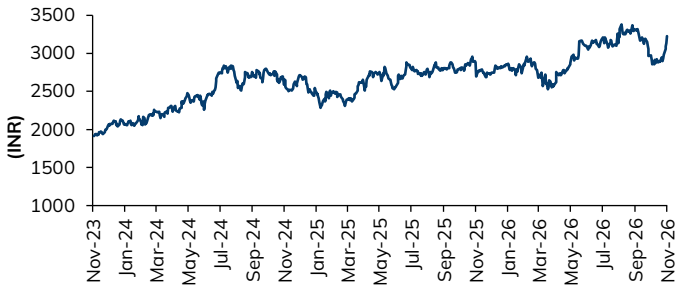
- Sharp fall in cellulosic fibres or chemical prices.
- Material reduction in target prices of key holdings (mainly UltraTech Cement and AB Capital) may impact Grasim's target price. Reduced visibility or commentary on material reduction in receipt of dividend from UltraTech Cement may impact the holdco. discount assumption.
- Delay in ramp-up of sales from new businesses (paints + B2B e-commerce) and/or huge EBITDA losses may impact our TP for Grasim.

Exhibit 8: Shareholding pattern

%	Mar'26	Jun'26	Sep'26
Promoters	43.7	43.7	45.2
Institutional investors	33.4	33.3	32.4
MFs and others	9.2	9.1	5.5
FIs/Banks	0.2	0.2	0.3
Insurance	6.8	6.8	9.5
FIIs	17.2	17.2	17.1
Others	22.9	23.0	22.4

Source: Bloomberg, I-Sec research

Exhibit 9: Price chart



Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 10: Profit & Loss

(Rs mn, year ending March)

	FY25A	FY26A	FY27E	FY28E
Net Sales	**3,15,632**	**4,10,395**	**5,16,087**	**5,64,184**
Operating Expenses	3,04,218	3,92,690	4,87,380	5,29,784
EBITDA	**11,415**	**17,705**	**28,706**	**34,400**
EBITDA Margin (%)	3.6	4.3	5.6	6.1
Depreciation & Amortization	16,762	20,898	21,966	23,410
EBIT	(5,347)	(3,192)	6,740	10,990
Interest expenditure	6,837	8,947	10,507	9,645
Other Non-operating Income	17,151	17,879	42,928	41,294
Recurring PBT	**4,967**	**5,740**	**39,161**	**42,639**
Profit / (Loss) from Associates	**-**	**-**	**-**	**-**
Less: Taxes	1,206	961	6,484	10,873
PAT	3,761	4,779	32,678	31,766
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	1,640	1,295	8,254	-
Net Income (Reported)	**2,121**	**3,484**	**24,423**	**31,766**
Net Income (Adjusted)	**3,761**	**4,779**	**32,678**	**31,766**

Source Company data, I-Sec research

Exhibit 11: Balance sheet

(Rs mn, year ending March)

	FY25A	FY26A	FY27E	FY28E
Total Current Assets	1,55,935	1,68,421	1,48,217	1,73,250
of which cash & cash eqv.	42,294	48,369	5,717	21,140
Total Current Liabilities & Provisions	93,757	1,04,764	1,20,026	1,26,689
Net Current Assets	**62,177**	**63,657**	**28,190**	**46,561**
Investments	3,58,723	3,76,929	4,15,729	4,15,729
Net Fixed Assets	2,37,386	2,47,208	2,53,492	2,61,082
ROU Assets	-	-	-	-
Capital Work-in-Progress	27,764	17,763	25,763	14,763
Total Intangible Assets	-	-	-	-
Other assets	-	-	-	-
Deferred Tax assets	-	-	-	-
Total Assets	**6,86,051**	**7,05,557**	**7,23,174**	**7,38,135**
Liabilities				
Borrowings	**1,11,214**	**1,17,155**	**1,17,155**	**1,07,155**
Deferred Tax Liability	**30,860**	**35,630**	**35,630**	**35,630**
provisions	-	-	-	-
other Liabilities	-	-	-	-
Equity Share Capital	1,361	1,361	1,361	1,361
Reserves & Surplus	5,42,615	5,51,411	5,69,028	5,93,989
Total Net Worth	**5,43,976**	**5,52,772**	**5,70,390**	**5,95,350**
Minority Interest	-	-	-	-
Total Liabilities	**6,86,051**	**7,05,557**	**7,23,174**	**7,38,135**

Source Company data, I-Sec research

Exhibit 12: Quarterly trend

(INR mn, year ending March)

	Dec-25	Mar-26	Jun-26	Sep-26
Net Sales	1,04,318	1,17,743	1,17,947	1,27,465
% growth (YOY)	28.5	31.9	27.9	32.6
EBITDA	4,792	5,405	9,497	4,940
Margin %	4.6	4.6	8.1	3.9
Other Income	1,059	1,190	1,440	41,207
Extraordinaries	(477)	(819)	-	(8,254)
Adjusted Net Profit	(1,268)	(817)	2,467	31,316

Source Company data, I-Sec research

Exhibit 13: Cashflow statement

(Rs mn, year ending March)

	FY25A	FY26A	FY27E	FY28E
Operating Cashflow	**13,071**	**20,577**	**30,907**	**42,639**
Working Capital Changes	(16,692)	5,974	(7,186)	(2,948)
Capital Commitments	(38,268)	(20,751)	(36,250)	(20,000)
Free Cashflow	**(38,522)**	**(7,022)**	**(11,795)**	**12,155**
Other investing cashflow	**9,434**	**5,516**	**8,251**	**-**
Cashflow from Investing Activities	(28,834)	(15,235)	(28,000)	(20,000)
Issue of Share Capital	-	-	-	-
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	16,693	5,930	-	(10,000)
Dividend paid	(6,682)	(6,792)	(6,806)	(6,806)
Others	18,948	(10,932)	-	-
Cash flow from Financing Activities	28,959	(11,794)	(6,806)	(16,806)
Chg. in Cash & Bank balance	**(129)**	**(13,300)**	**(10,350)**	**(4,651)**
Closing cash & balance	2,967	(11,363)	(8,133)	(4,784)

Source Company data, I-Sec research

Exhibit 14: Key ratios

(Year ending March)

	FY25A	FY26A	FY27E	FY28E
Per Share Data (INR)				
Reported EPS	3.1	5.1	35.9	46.7
Adjusted EPS (Diluted)	3.1	5.1	35.9	46.7
Cash EPS	30.2	37.7	80.3	81.1
Dividend per share (DPS)	10.0	10.0	10.0	10.0
Book Value per share (BV)	799.3	812.2	838.1	874.8
Dividend Payout (%)	320.9	195.3	27.9	21.4
Growth (%)				
Net Sales	22.1	30.0	25.8	9.3
EBITDA	(50.7)	55.1	62.1	19.8
EPS (INR)	(78.1)	64.3	601.0	30.1
Valuation Ratios (x)				
P/E	973.5	592.7	84.5	65.0
P/CEPS	100.6	80.4	37.8	37.4
P/BV	3.8	3.7	3.6	3.5
EV / EBITDA	43.9	28.3	18.9	15.1
EV / te (USD)	-	-	-	-
Dividend Yield (%)	0.3	0.3	0.3	0.3
Operating Ratios				
Gross Profit Margins (%)	-	-	-	-
EBITDA Margins (%)	3.6	4.3	5.6	6.1
Effective Tax Rate (%)	24.3	16.7	16.6	25.5
Net Profit Margins (%)	0.7	0.8	4.7	5.6
NWC / Total Assets (%)	-	-	-	-
Net Debt / Equity (x)	0.1	0.1	0.2	0.1
Net Debt / EBITDA (x)	6.0	3.9	3.9	2.5
Profitability Ratios				
RoCE (%) (Post Tax)	(0.6)	(0.4)	0.8	1.2
RoE (%)	0.7	0.9	5.8	5.4
RoIC (%)	1.4	1.8	6.1	5.6
Fixed Asset Turnover (x)	1.5	1.7	2.1	2.2
Inventory Turnover Days	68	55	48	51
Receivables Days	26	26	26	28
Payables Days	62	50	51	54

Source Company data, I-Sec research

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Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, **E-mail Address** : complianceofficer@icicisecurities.com

For any queries or grievances: Mr. Jeetu Jawrani Email address: headservicequality@icicidirect.com Contact Number: 18601231122