

22 October 2026

India | Equity Research | Results Update

Aye Finance

NBFCs

Successfully navigating headwinds; sustaining profitability through superior execution

Aye Finance delivered a strong Q2FY27, which underscores the strength of its market positioning in the INR 0.15mn–0.5mn ticket size segment. Aye is also effectively utilising its differentiated underwriting models (cluster & AI-ML led) and execution capability to navigate the macroeconomic headwinds. Despite a rising rate cycle, Aye's cost of borrowing fell 20bps to 10.6%, with incremental costs moderating further to 10% in Q2FY27. Asset quality remained highly resilient against El Nino challenges; notwithstanding an approximately 30% overlap with microfinance borrowers, portfolio risk indicators improved with 20bps QoQ reduction in PAR X to 3.8% and steady non-OD collections at 99.2%.

Steady progress towards medium-target goals – strong H1FY27 paves way for FY27 guidance realisation

Aye Finance's H1FY27 and Q2FY27 reflect its operational resilience and robust underlying business momentum. Disbursements grew 15% QoQ to INR 14bn, driven by a healthy start to the festive season and strong working capital demand, with Sep'26 monthly run-rate reaching INR 5bn. While management acknowledged drought conditions in a few states (MH, KTK, MP), they emphasised that there are no early indicators of any portfolio stress. Operating with structural prudence, it intends to calibrate disbursements in drought-declared districts. However, supported by resilient business momentum as reflected in strong Sep'26 disbursements and a geographically diversified distribution network that cushions localised impact, Aye Finance maintained its FY27 AUM growth guidance of 25%-30%. Furthermore, management plans to expand its products offering by entering gold loans and other secured product segments, to comprehensively address the needs of its core, micro-enterprise customer base. Management sounded confident in achieving its medium-term targets, projecting a 25-30% AUM growth and RoA of 4-4.5%, even after accounting for a potential 50-75bps repo rate hike and insurance commission impact. To mitigate any adverse effects from these challenges, it anticipates a 50bps reduction in opex-to-assets, 25bps lower credit costs, and a ~25bps improvement in cost of borrowings in FY28. Maintain **BUY** with a revised TP of INR 200 (vs. INR 285 earlier), as we lower the valuation multiple to 1.4x on FY28E BVPS (2x earlier) to factor in near-term volatility.

Financial Summary

Y/E March (INR mn)	FY25A	FY26A	FY27E	FY28E
Net Interest Income	8,580	10,334	13,055	16,387
PAT	1,713	1,936	3,910	5,451
EPS (INR)	9.1	7.9	16.0	22.3
BVPS (INR)	88	104	120	142
P/E (x)	14.7	16.8	8.3	6.0
P/BV (x)	1.5	1.3	1.1	0.9
Gross Stage - 3 (%)	4.2	4.8	4.0	3.5
RoA (%)	3.1	2.7	4.4	4.8
RoE (%)	11.8	9.2	14.3	17.0

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Market Data

Market Cap (INR)	33bn
Market Cap (USD)	347mn
Bloomberg Code	AYE IN
Reuters Code	AYEF.BO
52-week Range (INR)	198 /88
Free Float (%)	40.0
ADTV-3M (mn) (USD)	3.9

Price Performance (%)	3m	6m	12m
Absolute	(24.8)	(3.8)	0.0
Relative to Sensex	(20.3)	3.0	13.2

ESG Score	2025	2026	Change
ESG score	NA	NA	NA
Environment	NA	NA	NA
Social	NA	NA	NA
Governance	NA	NA	NA

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY27E	FY28E
PAT	-	-

Previous Reports

14-09-2026: [Initiating coverage](#)

Asset quality remains healthy despite headwinds

Aye Finance continued to demonstrate resilient asset quality despite headwinds, with GNPA ratio moderating 29bps QoQ to 4.20% (vs. 4.9% YoY) and NNPA improving to 1.6% vs. 1.7% QoQ. Early bucket indicators also remained strong; PAR x improved to 6.94% vs. 7.01% QoQ and 8.03% YoY, while PAR 30 improved to 5.89% vs 6.07% QoQ and 6.76% YoY. Further, despite drought conditions in select districts across Maharashtra, Karnataka, and Madhya Pradesh, non-OD collection efficiency remained healthy at 99.2% during Q2FY27. While Bucket 1 CE moderated marginally to 52.8% vs. 54.5% QoQ, it was still up from 48.4% YoY. Management attributed this sequential dip to a temporary holiday impact, driven by fewer working days in August'26 due to the long Raksha Bandhan weekend.

Credit cost declined for the seventh straight quarter to 3.82% vs. 4.03% QoQ and 5.00% YoY, within the FY27 guided range of 3.5-4.0%. Management expects it to move closer to 3.5% in the coming quarters, with Q4FY27 below 3.5%. It also expects PAR X to fall below 6.5% by year-end, and guides to a normalised credit cost of 3.25-3.75% over the next three years.

Aye Finance maintains a resilient asset quality with limited exposure (~18% of AUM as on Sep'26) to drought-affected districts across Maharashtra, Karnataka, and Madhya Pradesh. Because the majority of its branch network is strategically concentrated in Ter-2 and Tier-3 towns, its direct exposure to the agricultural economy is limited, particularly given that it does not engage in agricultural lending. Further, its cattle book, which accounts for 25-28% of the portfolio, has shown stable collections with no signs of weakness in drought-prone areas. To mitigate potential headwinds, the company has tightened underwriting standards for its mortgage-backed MLAP product in Maharashtra and Gujarat. Overall, management highlighted that given its limited exposure in rural agricultural economy and strong risk-management practices, asset quality trends are likely to remain strong and credit cost should remain within the guided range.

Cost of borrowings to trend downwards even during rising rate cycle

Aye Finance has entered the rising rate cycle with tailwinds. Superior execution of business strategies, fresh capital infusion via an IPO, and an improving earning trajectory, have collectively helped the company reduce high-cost historical borrowings (CoF at >11% during early FY26). Since Q2FY26, it has witnessed a consistent reduction in its cost of borrowing (CoB), with the rate falling to 10.6% by Q2FY27 from 11% in Q2FY26. Notably, even during 1HFY27's elevated rate cycle, the blended cost of borrowing was down 30bps vs. the March'26 levels. Similarly, incremental CoB continued to improve, settling 60bps lower than the book cost at 10% in Q2FY27. As the bulk of these high-cost borrowings is set to mature over the next one year, with significantly lower marginal cost of borrowing, Aye expects book cost of borrowings to keep trending downwards in the coming quarters, aiding margins further.

Q2FY27 performance: NIM well above guidance; operating leverage drives RoA to 4.0%

NII grew 4% QoQ/40% YoY to INR 3.3bn, as yields held at 22.3% while cost of borrowing improved 15bps QoQ to 10.63%, aided by the credit rating upgrade to A+ in June 2026. NIM moderated 34bps QoQ to 15.6% but was still well above the FY27 guidance of 14.25-14.75%. Fee and other income rose 30% QoQ but fell 14% YoY to INR 0.48bn. Opex grew 2% QoQ/11% YoY to INR 1.8bn, taking the opex ratio to an eight-quarter low of 8.61% vs. 8.93% QoQ and 9.64% YoY, within the guided 8.25-8.75% range. Cost-to-income improved to 48.3% from 50.3% QoQ and 56.5% YoY.

As a result, PPOP grew 11% QoQ/54% YoY to INR 2.0bn. With provisions remaining flat QoQ and down 5% YoY at INR 0.82bn, PAT rose 16% QoQ/151% YoY to a record INR 0.87bn. RoA improved to 4.04% vs. 3.69% QoQ and 2.00% YoY, compared with the guided range of 4.0-4.5%. RoE rose to 13.1% vs. 11.6% QoQ and 8.1% YoY. Management expects RoE to rise steadily towards its three-year target of 17-20% as leverage builds on the IPO capital.

It has kept its RoA guidance unchanged on expectations that lower opex (~50bps), lower credit costs (10-15bps), and cheaper borrowing (~25bps) in FY28 will offset any hit from the insurance commission changes.

Key risks: Credit cost and operating expenses settling at the higher end of the guidance; cluster and geographic concentration.

Exhibit 1: Q2FY27 results performance

	Q2FY26	Q1FY27	Q2FY27	% YoY	% QoQ
Income statement (INR mn)					
Interest income	3,731	4,527	4,793	28.5	5.9
Interest expenses	1,325	1,306	1,447	9.2	10.8
Net interest income	2,405	3,221	3,346	39.1	3.9
Non-interest Income	552	370	479	(13.3)	29.4
Total Income (net of interest expenses)	2,957	3,591	3,824	29.3	6.5
Employee expenses	1,213	1,386	1,357	11.9	(2.1)
Depreciation and amortization	62	62	64	3.0	4.2
Other operating expenses	403	357	426	5.7	19.3
Total Operating Expense	1,678	1,805	1,847	10.1	2.4
Pre-provisioning profit (PPoP)	1,279	1,786	1,977	54.6	10.7
Provisions and write offs	862	814	819	(5.0)	0.6
PBT	417	972	1,158	177.8	19.2
Tax expenses	72	227	291	306.1	28.4
PAT	345	745	867	151.1	16.4
EPS (INR)	1.8	3.0	3.5	95.0	16.2
Balance Sheet (INR mn)					
Share capital	378	489	490	29.7	0.2
Reserves & surplus	16,896	25,541	26,456	56.6	3.6
Shareholders' funds	17,274	26,030	26,946	56.0	3.5
Borrowings	52,185	56,820	59,049	13.2	3.9
Other Liabilities and provisions	1,701	1,060	1,740	2.3	64.1
Total Equity and Liabilities	71,160	83,910	87,735	23.3	4.6
Cash & Bank balance	13,729	13,510	13,417	(2.3)	(0.7)
Loans	53,823	65,830	68,499	27.3	4.1
Investments	666	1,960	2,230	234.8	13.8
Other assets	2,942	2,610	3,590	22.1	37.6
Total Assets	71,160	83,910	87,735	23.3	4.6
AUM & Disbursements					
AUM (INR mn)	60,280	73,240	75,970	26.0	3.7
Disbursements (INR mn)	12,750	12,190	14,030	10.0	15.1
Key Ratios (%)					
Yield (Reported)	21.7	22.4	22.3	69 bps	-9 bps
Cost of Borrowings (Reported)	11.0	10.8	10.6	-41 bps	-15 bps
Spreads	10.6	11.6	11.7	110 bps	6 bps
NIMs (Reported)	14.0	15.9	15.6	164 bps	-34 bps
Op cost as % of avg assets (Cal)	9.7	8.9	8.6	-113 bps	-33 bps
Cost to income	56.7	50.3	48.3	-844 bps	-197 bps
PAR X	8.0	7.0	6.9	-113 bps	-11 bps
PAR 30	6.8	6.1	5.9	-87 bps	-18 bps
Gross NPA Ratio	4.9	4.5	4.2	-65 bps	-30 bps
Net NPA Ratio	1.8	1.7	1.6	-18 bps	-10 bps
Provision coverage ratio	59.2	63.1	62.4	322 bps	-64 bps
Credit cost as a % of avg AUM [annualised]	5.9	4.5	4.4	-148 bps	-15 bps
Reported RoA	2.0	3.7	4.0	204 bps	33 bps
Reported RoE	8.1	11.7	13.1	501 bps	141 bps

Source: Company data, I-Sec research

Q2FY27 earnings conference call takeaways

Guidance (unchanged)

- **FY27 Guidance**
 - o AUM growth of 25-30%
 - o NIMs of 14.25-14.75%
 - o Opex of 8.25-8.75%
 - o Credit cost of 3.5-4.0% for FY27; exit Q4FY27 should be <3.5% primarily due to improving collections, tighter underwriting, and better customer cash flows
 - o RoA of 4-4.5%
- **3-year Vision**
 - o AUM CAGR of 28-33%
 - o RoA of 4-4.5%
 - o RoE of 17-20%
 - o Credit cost of 3.25-3.75%
 - o Opex of 7-7.5%
- **PAR X is at 6.94% and should be below 6.5% by the end of the year**
- **Management expects H2FY27 to contribute ~60% of annual disbursements, in line with historical seasonality**

AUM and Disbursements

- Disbursements moderated in drought-affected areas of Maharashtra, Karnataka, and Madhya Pradesh. No deterioration as such in terms of AQ; certain tightening done in MLAP product in Maharashtra and Gujarat
- **Repeat Loans**
 - o Saw lower disbursements compared to last year but well on track to achieve the target
 - o Repeat loans perform better on credit cost front
 - o **Disbursements to new borrowers increased 33% YoY, while repeat-loan disbursements declined 16% YoY as customers deferred borrowing ahead of the festive season. Management expects repeat lending to recover in Q3 as working-capital requirements increase.**
- H2FY27 to contribute ~60% of the disbursements; possible to achieve the upper end of AUM growth guidance
- Cattle book is easy to grow and book is performing better than other segments. It is an attractive business and not a challenge. No weakness seen in collections in the cattle business in the drought prone areas
- **Management intends to maintain cattle lending at around 25-28% of the portfolio to preserve diversification rather than aggressively expand the segment.**
- **Individual MFI overlap would be 8-10% but at Group level it would be at 30-35%**
- Management has not observed widespread multiple personal-loan exposures, although some customers have small-ticket unsecured loans.

- **Gold Loans**

- o Existing Micro enterprise customers have ~20% gold loans from other lenders
- o Will set up new branches in same cities where its existing branches are; no change in opex guidance
- o A pilot is planned through selected new branch setups in existing cities, with an initial focus on northern markets where gold-loan penetration is relatively low.

- **INR 3-4bn book covered under CGFMU**

- The company clarified that its 571 branches are located in Tier-2 and Tier-3 towns rather than rural areas. It does not undertake agricultural lending or rural-based lending, limiting direct exposure to agricultural cash flows
- Drought exposure remains a monitorable risk: Maharashtra, Karnataka, and Madhya Pradesh have pockets affected by drought conditions. These states account for ~18% of AUM

Asset quality

- Collections remained healthy, with non-OD collection efficiency at 99.2% and Bucket 1 collection efficiency at 52.8%.
- **Credit cost for the quarter stood at 3.82%, bringing it within the guided range of 3.5-4.0%; credit cost should continue to improve and would be closer to ~3.5%. Exit Q4FY27 should be below 3.5%**
- **August collections were weaker especially in the North India because Raksha Bandhan was immediately followed by a weekend**
- Non-overdue collection efficiency was 99.2%, while Bucket 1 collection efficiency was 52.8%. Management expects the latter to improve after the festive season as micro-enterprise borrowers' cash flows normalise.
- Management clarified that the increase in reported Stage-2 and Stage-3 provisions reflected the inclusion and allocation of management overlays for greater transparency. Around INR 0.45bn of fully provided loans were written off
- Management acknowledged a decline in Bucket 1 collection efficiency in UP over the preceding few months, with a dip of around 5% compared with April. However, UP continues to perform relatively well versus the rest of the country, and no specific structural deterioration has been identified during the quarter; therefore, the higher write-off amount did not materially increase credit costs

Opex

- Opex level declined to 8.61%, the lowest in the past eight quarters
- Employee count is budgeted at 10-12% for the year.

Margins

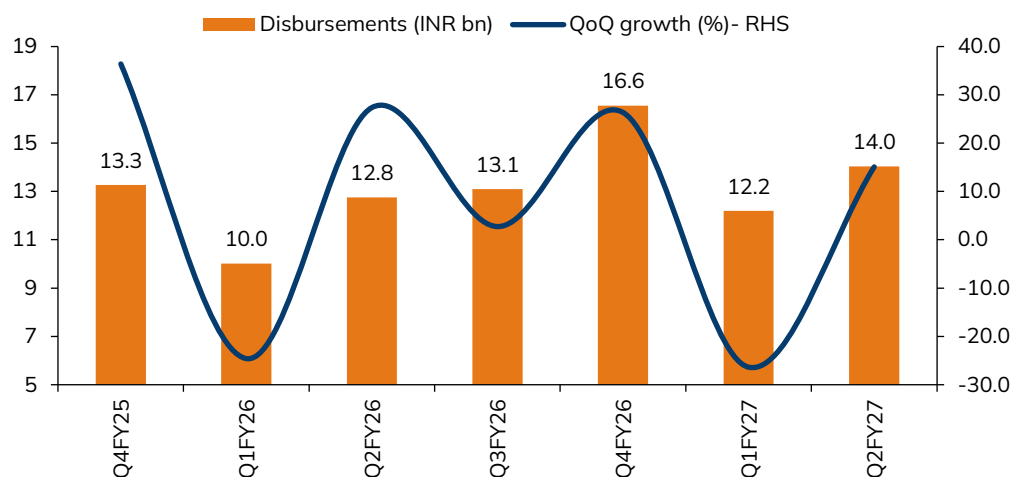
- **NIM was at 15.6%, comfortably above the FY27 guidance range of 14.25–14.75%. Management had conservatively factored in a sharper increase in funding costs and had not incorporated the benefit of the recent rating upgrade into its original guidance.**
- Incremental cost of borrowings has improved 16bps QoQ while cost of borrowings improved 15 bps QoQ
- **No issue on funding side from banks; banks are not reluctant to give loans; no challenge as such on borrowings side as borrowings are done at lower rates**

- Management noted that it has pricing power to increase the rates and pass on the increased costs to customers, but as of now it is comfortable not repricing, as it has a dominant position in hypothecation loans
- Borrowings – 60% is fixed and 40% is floating, while on the advances side everything is fixed

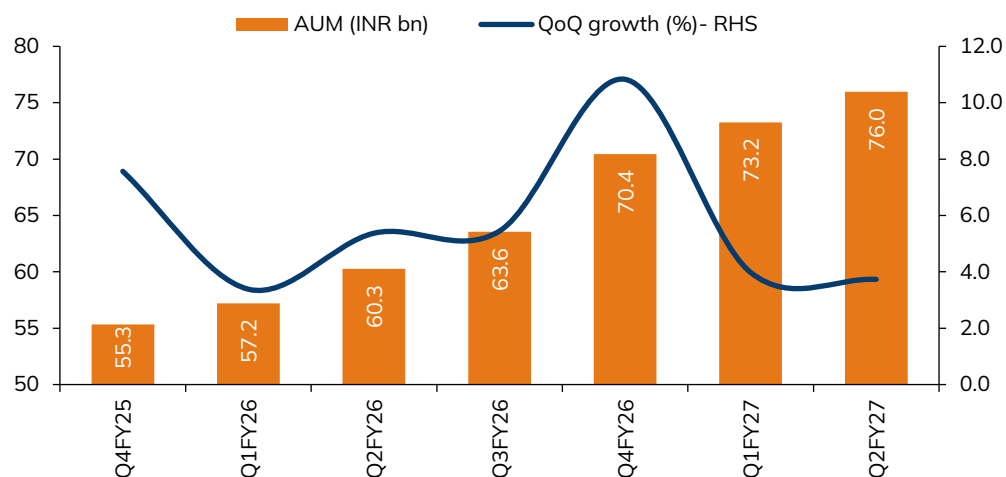
Others

- In Q3, 30+ branches should be added, which should drive growth
- **Insurance Income**
 - o Would be mindful of the impact, and levers for RoA should come from operating expenses and credit costs
 - o In FY28, operating expenses should go down by 50bps and credit cost should also improve by 10-15bps; borrowing costs should also improve by 25bps, without factoring in any credit rating upgrade. This should be sufficient to mitigate the impact of Insurance Income
 - o Will focus on cross selling in other ways
 - o Guidance for RoA should be same

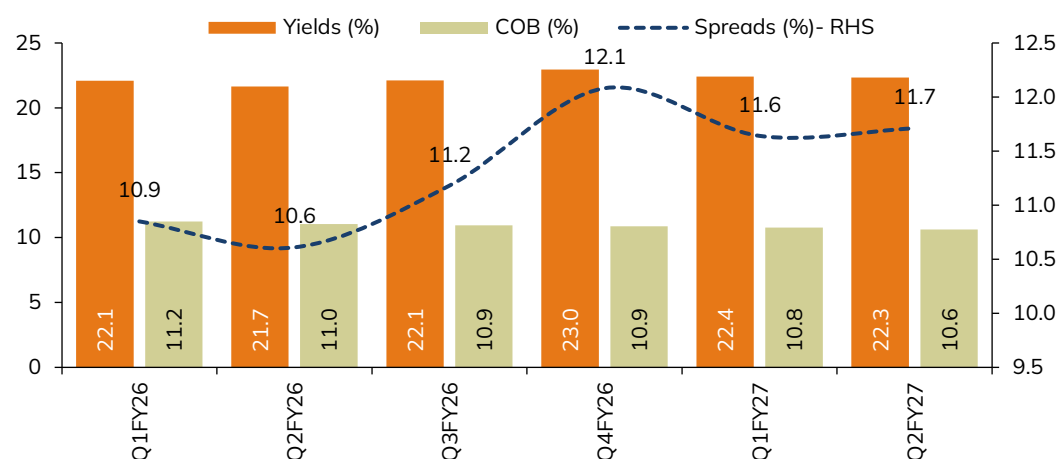
Exhibit 2: Disbursements up 15% QoQ to INR 14.0bn



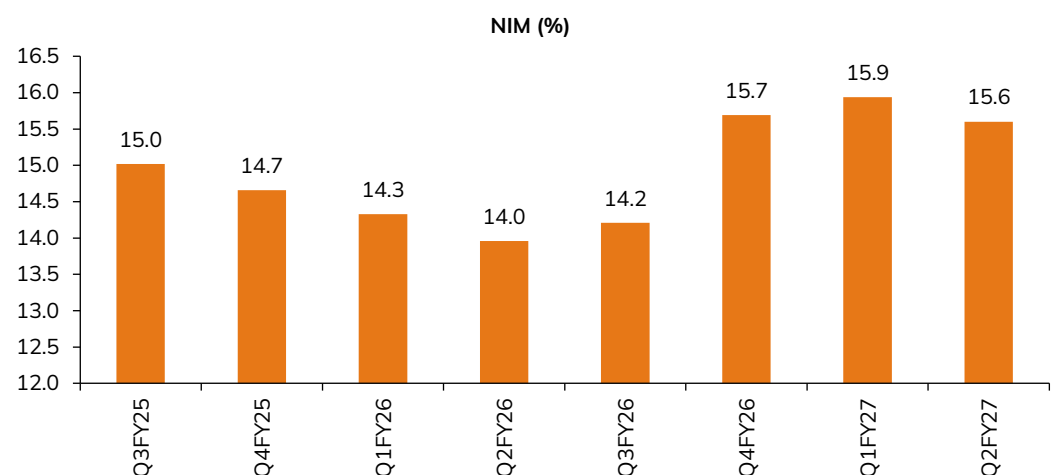
Source: I-Sec research, Company data

Exhibit 3: AUM up 4% QoQ/26% YoY to INR 76bn

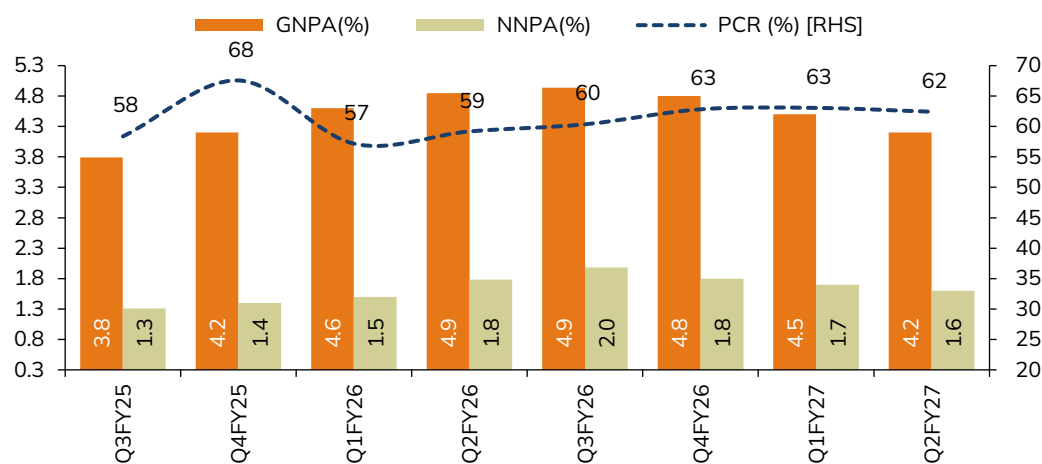
Source: I-Sec research, Company data

Exhibit 4: Spreads likely to remain in this range

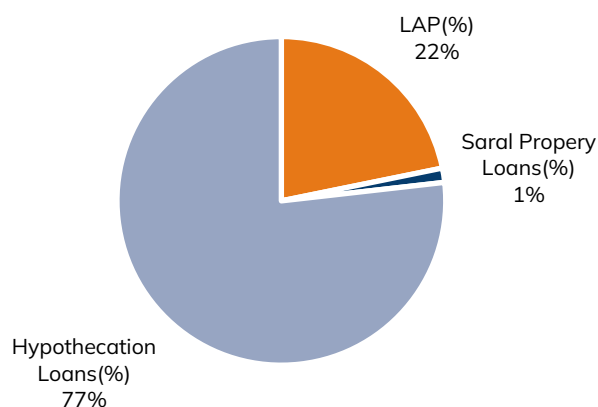
Source: I-Sec research, Company data

Exhibit 5: NIMs above the guided range

Source: I-Sec research, Company data

Exhibit 6: GNPA/NNPA improved QoQ with healthy PCR of >60% maintained


Source: I-Sec research, Company data

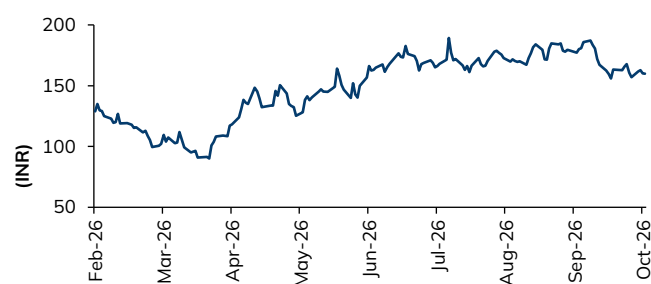
Exhibit 7: Hypothecation Loans comprise ~77% of overall AUM mix


Source: I-Sec research, Company data; Data as of Sep'26

Exhibit 8: Shareholding pattern

%	Mar'26	Jun'26	Sep'26
Promoters	0.0	0.0	0.0
Institutional investors	38.0	36.2	42.2
MFs and other	5.8	6.3	6.7
Banks/ FIs	11.9	12.3	13.1
Insurance Cos.	1.6	1.9	3.8
FIIIs	18.7	15.7	18.6
Others	62.0	63.8	57.8

Source: Bloomberg, I-Sec research

Exhibit 9: Price chart


Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 10: Profit & Loss

(INR mn, year ending March)

	FY25A	FY26A	FY27E	FY28E
Interest Income	13,260	15,674	19,431	24,617
Net gain on fair value changes	381	390	289	555
Interest Expenses	(4,680)	(5,341)	(6,376)	(8,229)
Net Interest Income (NII)	8,580	10,334	13,055	16,387
Other Income	1,373	1,900	2,201	2,842
Total Income (net of interest expenses)	10,334	12,624	15,545	19,784
Employee benefit expenses	(3,796)	(4,948)	(5,527)	(6,540)
Depreciation and amortization	(222)	(263)	(407)	(698)
Other operating expenses	(1,177)	(1,583)	(1,684)	(1,861)
Total Operating Expense	(5,195)	(6,794)	(7,618)	(9,100)
Pre Provisioning Profits (PPoP)	5,138	5,830	7,927	10,684
Provisions and write offs	(2,888)	(3,357)	(2,914)	(3,696)
Profit before tax (PBT)	2,250	2,473	5,013	6,989
Total tax expenses	(537)	(537)	(1,103)	(1,537)
Profit after tax (PAT)	1,713	1,936	3,910	5,451

Source Company data, I-Sec research

Exhibit 11: Balance sheet

(INR mn, year ending March)

	FY25A	FY26A	FY27E	FY28E
Share capital	378	489	489	489
Reserves & surplus	16,206	24,838	28,799	34,300
Shareholders' funds	16,584	25,327	29,288	34,789
Borrowings	46,030	51,470	69,333	91,158
Current Liabilities and short-term provisions	768	932	979	998
Total Liabilities and Stakeholder's Equity	63,381	77,729	99,600	126,945
Cash and balance with RBI	11,379	10,111	12,121	15,432
Loans	49,502	62,664	80,804	102,878
Investments	418	1,581	1,616	2,058
Other Assets	2,083	3,373	5,059	6,577
Total Assets	63,381	77,729	99,600	126,945

Source Company data, I-Sec research

Exhibit 12: Key Ratios

(Year ending March)

	FY25A	FY26A	FY27E	FY28E
AUM and Disbursements (INR mn)				
AUM	55,340	70,440	88,795	113,053
On-book Loans	49,502	62,664	80,804	102,878
Off-book Loans	5,838	7,776	7,992	10,175
Disbursements	42,910	51,690	62,028	77,535
Sanctions	-	-	-	-
Repayments	32,200	36,590	43,673	53,277
Growth (%):				
Total AUM (%)	24.0	27.3	26.1	27.3
Disbursements (%)	8.9	20.5	20.0	25.0
Sanctions (%)	-	-	-	-
Repayments (%)	46.6	13.6	19.4	22.0
Loan book (on balance sheet) (%)	23.7	26.6	28.9	27.3
Total Assets (%)	30.1	22.6	28.1	27.5
Net Interest Income (NII) (%)	37.9	20.4	26.3	25.5
Non-interest income (%)	50.1	30.6	8.7	36.4
Total Income (net of interest expenses) (%)	39.8	22.2	23.1	27.3
Operating Expenses (%)	36.8	30.8	12.1	19.5
Employee Cost (%)	37.9	30.3	11.7	18.3
Non-Employee Cost (%)	30.8	34.5	6.4	10.5
Pre provisioning operating profits (PPoP) (%)	43.0	13.5	36.0	34.8
Provisions (%)	119.8	16.2	(13.2)	26.8
PBT (%)	(1.2)	9.9	102.7	39.4
PAT (%)	6.3	13.1	102.0	39.4
EPS (%)	12.3	(12.6)	102.0	39.4
Yields, interest costs and spreads (%)				
NIM on loan assets (%)	19.2	18.4	18.2	17.8
NIM on IEA (%)	14.5	14.0	14.4	14.3
NIM on AUM (%)	17.2	16.4	16.4	16.2
Yield on loan assets (%)	29.6	27.9	27.1	26.8
Yield on IEA (%)	22.4	21.3	21.4	21.5
Yield on AUM (%)	26.5	24.9	24.4	24.4
Cost of borrowings (%)	11.6	11.0	10.6	10.3
Interest Spreads (%)	18.1	17.0	16.5	16.5
Operating efficiencies				
Non interest income as % of total income	0.6	0.6	0.6	0.6
Cost to income ratio	50.3	53.8	49.0	46.0
Op.costs/avg assets (%)	9.3	9.6	8.6	8.0
Op.costs/avg AUM (%)	10.4	10.8	9.6	9.0
No of employees (estimate) (x)	9,102	10,894	12,135	13,020
No of branches (x)	526	571	611	651
Salaries as % of non-interest costs (%)	73.1	72.8	72.6	71.9
NII /employee (INR mn)	0.9	0.9	1.1	1.3
AUM/employee (INR mn)	6.1	6.5	7.3	8.7
AUM/ branch (INR mn)	105.2	123.4	145.3	173.7
Capital Structure				
Average gearing ratio (x)	2.8	2.0	2.4	2.6
Leverage (x)	3.8	3.1	3.4	3.6
CAR (%)	34.9	42.2	40.0	38.0
Tier 1 CAR (%)	34.9	42.2	40.0	38.0
Tier 2 CAR (%)	-	-	-	-
RWA (estimate) - INR mn	40,941	52,038	67,101	85,432
RWA as a % of loan assets	82.7	83.0	83.0	83.0

Source Company data, I-Sec research

	FY25A	FY26A	FY27E	FY28E
Asset quality and provisioning				
GNPA (%)	4.2	4.8	4.0	3.5
NNPA (%)	1.4	1.9	1.5	1.3
GNPA (INR mn)	2,170	3,120	3,232	3,601
NNPA (INR mn)	700	1,160	1,164	1,296
Coverage ratio (%)	66.4	61.2	62.6	62.7
Credit Costs as a % of avg AUM (bps)	578	534	366	366
Credit Costs as a % of avg on book loans (bps)	645	599	406	402
Return ratios				
RoAA (%)	3.1	2.7	4.4	4.8
RoAE (%)	11.8	9.2	14.3	17.0
ROAAUM (%)	3.4	3.1	4.9	5.4
Dividend Payout ratio (%)	-	-	-	-
Valuation Ratios				
No of shares	189	245	245	245
No of shares (fully diluted)	189	245	245	245
ESOP Outstanding	-	-	-	-
EPS (INR)	9.1	7.9	16.0	22.3
EPS fully diluted (INR)	9.1	7.9	16.0	22.3
Price to Earnings (x)	14.7	16.8	8.3	6.0
Price to Earnings (fully diluted) (x)	14.7	16.8	8.3	6.0
Book Value (fully diluted)	88	104	120	142
Adjusted book value	84	99	115	137
Price to Book	1.5	1.3	1.1	0.9
Price to Adjusted Book	1.6	1.3	1.2	1.0

Source Company data, I-Sec research

Exhibit 13: Key Metrics

(Year ending March)

	FY25A	FY26A	FY27E	FY28E
DuPont Analysis				
Average Assets (INR mn)	56,056	70,555	88,665	113,272
Average Loans (INR mn)	44,767	56,083	71,734	91,841
Average Equity (INR mn)	14,472	20,955	27,307	32,038
Interest earned (%)	23.7	22.2	21.9	21.7
Net gain on fair value changes (%)	0.7	0.6	0.3	0.5
Interest expended (%)	8.3	7.6	7.2	7.3
Gross Interest Spread (%)	15.3	14.6	14.7	14.5
Credit cost (%)	5.2	4.8	3.3	3.3
Net Interest Spread (%)	10.2	9.9	11.4	11.2
Operating cost (%)	9.3	9.6	8.6	8.0
Lending spread (%)	0.9	0.3	2.8	3.2
Non interest income (%)	2.4	2.7	2.5	2.5
Operating Spread (%)	3.3	3.0	5.3	5.7
Tax rate (%)	23.9	21.7	22.0	22.0
ROAA (%)	3.1	2.7	4.4	4.8
Effective leverage (AA/ AE)	3.9	3.4	3.2	3.5
RoAE (%)	11.8	9.2	14.3	17.0

Source Company data, I-Sec research

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