

16 March 2026

India | Equity Research | Company Update

KFin Technologies

Financial Services

Managing diversification and cost efficiency well; risk-reward favourable

We have liked KFIN Technologies (KFIN) for its business growth potential based on its core Indian MF RTA operations, alongside likely traction in international business (buoyed by acquisitions/partnerships), alternatives, and corporate registry. New wins, organic and inorganic product suites across fund accounting (FA), transfer agency (TA) and new segments such as wealth management (WM) have helped KFIN achieve continued client wins. Earnings may moderate owing to: 1) periodic cuts in yields, mostly following notable growth in client AUMs as seen in FY25 and 2) cost inflation, which is being managed through automation and efficiency. Diversification and continuous investment in technology remain two strategic pillars to optimise growth and profitability. We expect a healthy outcome from these initiatives.

For example, yields declined 16bps/24bps and cost increased 20.2% (CAGR)/12% YoY over the last three years/9MFY26. However, KFIN's track record has been strong, summarised by FY20–25 revenue/EBITDA CAGR of 19.4%/25%. **Key risks** include cut in MF yields with size.

Upgrade to BUY, basis favourable risk-reward; long-term potential for healthy earnings compounding remains intact

The investment thesis remains: 1) continued strong growth in Indian MF, also aided by steps like new asset class launch by SEBI, 2) strong outlook in corporate issuer business and 3) high growth potential in existing int'l and AIF business. Partnership with Blackrock's Aladdin provider network and recent acquisition of Ascent are available growth levers. We value KFIN basis a 35x multiple (earlier 38x) on FY28E EPS of 30 and arrive at TP of INR 1,050 (earlier INR 1,180). The lower multiple factors in full consolidation of Ascent's financials, even though it currently owns only 51% and plans to own ~67% by FY28E.

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Market Data

Market Cap (INR)	154bn
Market Cap (USD)	1,668mn
Bloomberg Code	KFINTECH
Reuters Code	KFIN.BO
52-week Range (INR)	1,389 /829
Free Float (%)	77.0
ADTV-3M (mn) (USD)	10.3

Price Performance (%)	3m	6m	12m
Absolute	(15.1)	(19.4)	(2.5)
Relative to Sensex	(2.6)	(10.4)	(3.5)

ESG Score	2023	2024	Change
ESG score	74.4	75.8	1.4
Environment	54.1	58.9	4.8
Social	80.2	82.1	1.9
Governance	74.8	76.6	1.8

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Financial Summary

Y/E March (INR mn)	FY25A	FY26E	FY27E	FY28E
Net Revenue	10,662	13,008	15,960	18,566
EBITDA	4,789	5,483	6,440	7,715
EBITDA Margin (%)	43.9	41.2	39.5	40.8
Net Profit	3,326	3,577	4,215	5,099
EPS (Rs)	19.7	21.1	24.9	30.1
EPS % Chg YoY	33.8	7.6	17.8	21.0
P/E (x)	45.4	42.2	35.8	29.6
Price to BV (x)	10.7	9.4	8.4	7.5
ROIC	24.2	22.8	24.0	25.8
RoE (%)	26.1	23.7	24.8	26.7

Previous Reports

03-11-2025: [Q2FY26 results review](#)

04-08-2025: [Q1FY26 results review](#)

Key estimates

We expect KFIN's operating revenue to register a 14.2% CAGR between FY26–28E (ex-Ascent Funds) driven by: 1) 12.8% CAGR in domestic MF solutions business. We expect KFIN' AAUM to register a FY26–28E CAGR of ~15% with realisation dipping from 3.64bps in FY25 to 3.4bps in FY26E (decline of 6.8%), 3.32bps (decline of 2.3%) in FY27E and 3.25bps in FY28E (decline of 2%); 2) issuer solutions business revenue CAGR of 17%; and 3) int'l and investor solutions business' (ex-Ascent) revenue CAGR of 19% during the same period.

For Ascent, we now follow the reporting practice of the company and account for 100% of Ascent's financials. Since the consolidated B/S is not published, we create an asset of INR 7.5bn (~INR 3bn paid for 51% by KFIN) and create a provision of INR 3.5bn in FY26. We reduce this provision in a staggered manner from FY28 with onset of buying obligation for KFIN.

For Q3FY26, Ascent contributed INR 478mn to the group's revenues and reported an EBITDA of ~INR 21mn. We estimate total revenue of INR 995mn/2,389mn/2,867mn in FY26/27/28E and EBITDA margin of 4%/10%/15% in FY26/27/28E. This translates to EBITDA of INR 40mn/239mn/430mn for Ascent funds in FY26/27/28E respectively. We also factor in a decline in other income to INR 349mn/247mn/300mn in FY26/27/28E for KFIN vs. INR 377mn in FY25 due to cash outgo out of KFIN towards the acquisition.

We expect operating expense (ex-Ascent) to have a CAGR of 13% between FY26–28E, resulting in consolidated EBITDA margin of 44.2%/44.6%/45.4% in FY26/27/28E vs. 43.9% in FY25 and 44% in 9MFY26. EBITDA margin, including Ascent, stands at 41.2%/39.5%/40.8% in FY26/27/28E vs 40.9% in Q3FY26. Consolidated PAT would likely clock a 19% CAGR between FY26–28E and reach to INR 5.1bn in FY28E.

Operating highlights remain robust

- KFIN's AAUM grew 5.2% QoQ in Q3FY26 to INR 26.4trn vs industry AAUM at 5%. KFIN's equity AAUM increased 4.4% QoQ in Q3FY26 to INR 15.3trn vs. industry AAUM at 5.2%.
- Q3FY26 SIP inflows for KFIN stood at INR 340bn with 37.3mn total live folios as of Dec'25. SIP market share decreased 80bps to 37.2% in Q3FY26 vs. 38% in Q2FY26.
- KFIN added 413 new clients in the issuer solutions business in Q3FY26.
- Total number of clients in KFIN's home grown int'l investor solutions business increased to 100 in Q3FY26 from 57 in FY24 and 76 in FY25. The international business of Ascent added 7 new clients taking the total to 100. KFIN's international business including Ascent now has 428 clients.
- Int'l AUM of KFIN's home grown international business increased 12.4% QoQ to INR 1,050bn in Q3FY26 vs. INR 934bn in Q2FY26. Ascent's AUM increased 6.2% QoQ to USD 29.2bn (INR 2,626bn) vs USD 27.5bn (~INR 2,500bn) in Q2FY26. KFIN's international business with Ascent has AUM of USD 40.9bn (INR 3,676bn).
- Domestic MF investor solutions' revenue increased 2% QoQ (versus 5.2% AAUM increase) driven by sequential decrease in yields. MF yields sequentially decreased from 3.46bps in Q2FY26 to 3.36bps in Q3FY26. As per management, decline in yield was led by shift in mix towards Gold/silver ETFs. AUM mix for KFIN moved by ~200bps towards passive in Q3FY26.
- KFIN had 45.3% of total MF net flows in comparison to 32.5% of AUM market share and 56.9% of the total NFOs launched in Q3FY26.

- **Wins:** KFIN won an RTA mandate from Nuvama Wealth Management Limited and Monarch Network Capital Limited apart from two AMC SIF mandates.

Issuer solution business maintains leadership position; strong IPO pipeline is a growth lever

Issuer solution has been generating stronger-than-expected growth driven by more IPOs and market share gains

Issuer solutions' revenue for KFIN increased 22%/18% on a YoY/QoQ to INR 491mn in Q3FY26. The strong sequential growth in issuer solutions business has been completely organic in nature driven by: 1) compounding of several IPOs that KFIN has done into the past few quarters leading to increase in annuity revenue; and 2) Q3 is a traditionally strong quarter in terms of corporate actions.

KFIN added 413 new clients during Q3FY26, taking total clients tally to 9,877 (~of which 9000 unlisted). Total folios' increased by 4.6mn in Q3FY26. New mandates that KFIN won during the quarter include – PhonePe, Zepto, Tonbo Imaging, Duroflex, Executive Centre India, Horizon Industrial Park, Integris Medtech, and Milestone Geas. KFIN was appointed as an RTA for Chambal Fertilisers and BLS International Services. In the main-board IPOs, KFIN had 38.8% market share, in terms of issue size, and 36.5% market share in terms of number of IPOs in 9MFY26.

In Q3FY26 earnings call, KFIN's management stated that they have created two platforms which are both AI native for the issuer solutions business. One of the applications is in the space of bond markets and other one in the space of investor relations. Both of these applications are expected to be launched into the coming weeks. As per management, the gen-AI part of these applications is already live in some of KFIN's hyperscale analytics platforms that they have given to the industry as well as to many of their clients.

Investor solutions: Tracking progress across three main segments

Investor solutions business consists of: 1) Alternates and WM; 2) fund administration; and 3) NPS.

Alternates: Total number of funds stood at 694 with 39% market share in Q3FY26. KFIN won 25 new AIF funds including – True Beacon, Alpha Alternatives, Anand Rathi Asset Management, Equirus, ASK Investment Managers, MO Alternative IFSC and Kotak Asset Managers. KFIN's alternates' AAUM rose 2.3% QoQ to INR 1.84trn in Q3FY26. AIF/PMS business revenue grew by 31% YoY in Q3FY26 to INR 207mn.

Fund Administration: Number of mPower fund administration platform clients in India stood at 25 for KFIN in Q3FY26. 8 AMCs and 6 pension fund managers are using the platform including 5 AMCs where KFin is not the RTA.

NPS: KFIN added 203,448 subscribers and 418 corporate clients during Q3FY26. Overall, corporate clients' base stood at 4,778, as of Dec'25. KFIN's subscriber base grew 34.1% YoY in Q3FY26 vs. 12.7% growth for the industry in Q3FY26. NPS business' revenue grew 68% YoY in Q3FY26 to INR 46mn with a strong ~30% EBITDA margin in Q3FY26.

International business: High growth potential; notable client acquisitions

KFIN's total clients for international business (Ex Ascent) increased to 100 in Q3FY26 from 41 in FY23, 57 in FY24 and 76 in FY25. Notable achievements in the int'l solutions business for KFIN in Q3FY26 include: 1) Won a maiden pension administration platform deal from one of the largest banks in Philippines and 2) Won two digital solutions deals from existing clients in Malaysia.

Int'l AUM of KFIN's home grown international business increased 12.4% QoQ to INR 1,050bn in Q3FY26 vs. INR 934bn in Q2FY26. Int'l business (Ex Ascent) revenue grew by 26% YoY in Q3FY26 to INR 140mn. As per management, the MTM gains in the Asian markets have been tepid and much of the revenue growth had been on account of winning several new mandates.

Ascent acquisition completed in Oct'25; KFIN reported 1st ever consolidated results in Q3FY26

KFIN entered into a share subscription and purchase agreement to acquire 51% of total share capital of Ascent Fund Services (Singapore) Pte. Ltd. (Ascent) by way of subscription to 763,651 ordinary shares of Ascent and a purchase of 4,533,030 ordinary shares of Ascent from its existing shareholders for an aggregate consideration of USD 34.68mn (~INR 2.95bn). KFIN now holds 5,296,681 ordinary shares of Ascent translating into 51% equity shareholding in Ascent. The acquisition of Ascent was completed at a pre-money valuation of ~USD 63mn and post-money valuation of USD 68mn.

Under the definitive agreements, KFIN shall acquire additional equity share capital of Ascent in three equal tranches of 16.33% each over the next five calendar years, taking its aggregate shareholding in Ascent to 100% by FY30 ([Link](#)). KFIN completed the acquisition of Ascent in Oct'25 and Q3FY26 includes complete reporting of Ascent's financials as well.

KFIN has assessed this transaction as a business combination under Ind AS 103, and has applied the acquisition method of accounting. The Group's obligation to acquire the remaining 49% stake has been accounted for, based on the anticipated acquisition method. The allocation of the purchase price has been completed on a provisional basis. The reporting of Ascent funds is done on 100% consolidated basis, even though currently KFIN owns only 51% of Ascent. For Q3FY26, Ascent contributed INR 478mn to the group's revenues and reported an EBITDA of ~INR 21mn.

Ascent's AUM increased 6.2% QoQ to USD 29.2bn (INR 2717bn) in Q3FY26 vs USD 27.5bn (~INR 2,500bn) in Q2FY26. KFIN's total international business including Ascent now has AUM of USD 40.9bn (INR 3,676bn). Ascent added 47 clients in Q3FY26, taking their total client count to 328. Including Ascent, KFIN now has 428 international clients. Ascent's flagship EKYC, AML, CFT compliance platform, 'One Constellation', went live with one of the largest multinational banks for their global investor onboarding.

Exhibit 1: Q3FY26 Result Review

INR mn	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	YoY	QoQ
Total Revenue	2,900	2,827	2,741	3,092	3,709	28%	20%
of which value added							
Operating Expenses	1,595	1,604	1,602	1,735	2,193	37%	26%
Employee cost	1,040	1,017	1,117	1,140	1,476	42%	30%
Other expenses	555	588	485	595	716	29%	20%
Growth							
EBITDA	1,306	1,223	1,139	1,357	1,516	16%	12%
Margin	45.0%	43.2%	41.5%	43.9%	40.9%	-413 bps	-300 bps
Other Income	91	100	100	108	66	-27%	-38%
Deprn	164	167	176	184	233	42%	26%
Fin cost	12	13	11	11	12	3%	8%
Share of Associates	0	0	-2.57	-0.43	-0.53		
Exp					86		
PBT	1,221	1,142	1,049	1,269	1,252	3%	-1%
Tax	319	292	276	336	332	4%	-1%
Tax Rate	26.1%	25.5%	26.4%	26.5%	26.5%		
PAT	902	851	773	933	920	2%	-1%
Core PAT	834	776	697	852	870	4%	2%
Revenue breakup							
Domestic Mutual Fund Investor Solutions	2,054	1,970	2,014	2,164	2,217	8%	2%
Issuer Solutions	403	391	305	417	491	22%	18%
International + Global	378	411	366	430	442	17%	3%
Others	66	56	56	82	80	22%	-2%
Ascent					478		

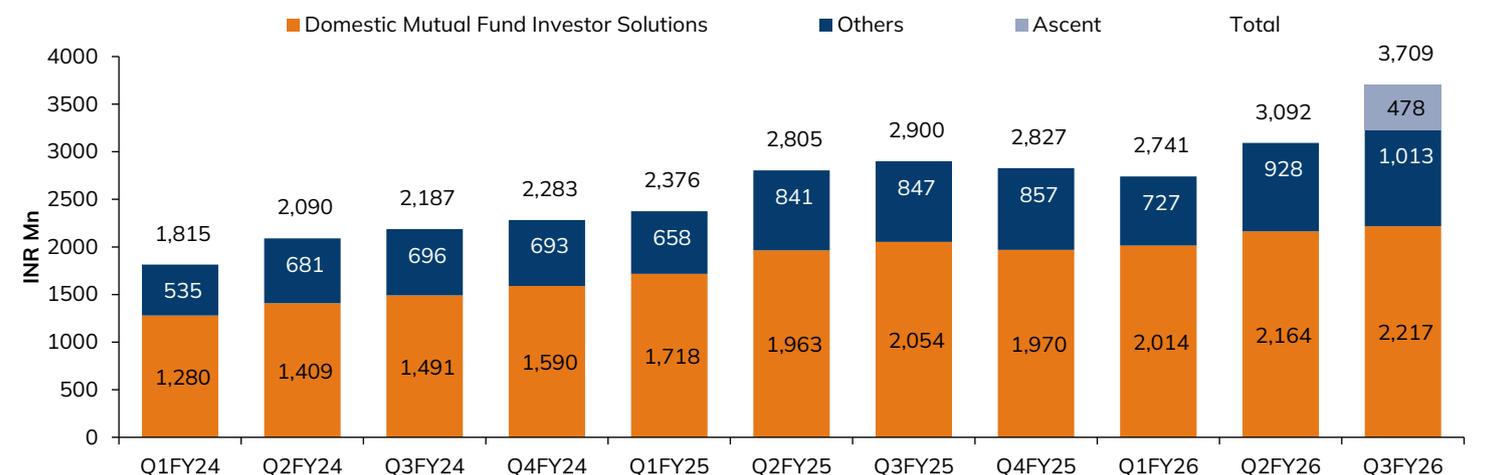
Source: I-Sec research, Company data

Exhibit 2: Detailed Revenue breakup for KFIN

INR Mn	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	YoY	QoQ
Domestic Mutual Fund	2,054		2,014	2,164	2,217	8%	2%
International Investor Solutions	111		118	142	140	26%	-1%
Ascent	-		-	-	478		
Issuer Solution	403		305	417	491	22%	18%
Alternates, Private Wealth and PMS	159		171	198	207	31%	5%
NPS	28		29	32	46	68%	44%
Other Allied Services	31		33	34	35	15%	3%
GBS	50		14	24	13	-74%	-46%
OPE	66		56	82	80	22%	-2%
Total	2,900		2,741	3,092	3,709	28%	20%

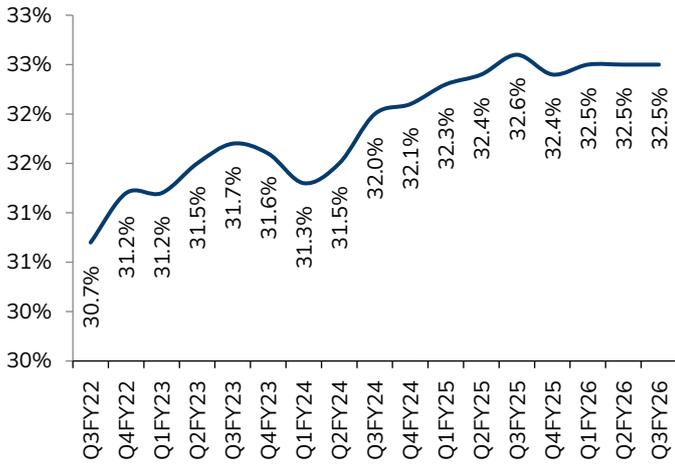
Source: I-Sec research, Company data

Exhibit 3: KFIN's revenue breakup trend



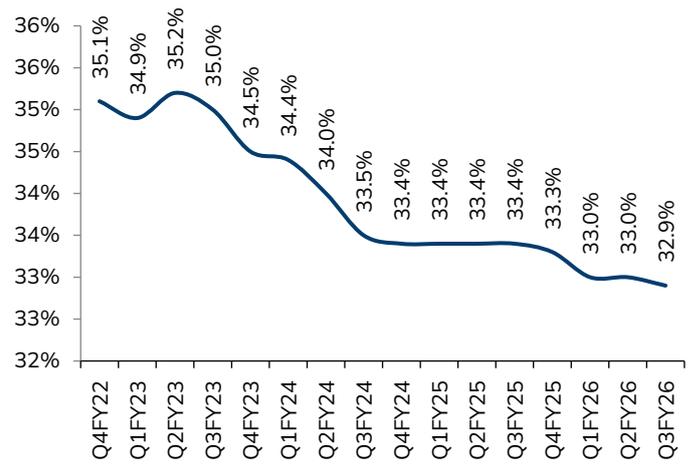
Source: I-Sec research, Company data

Exhibit 4: Overall AAUM market share for KFIN



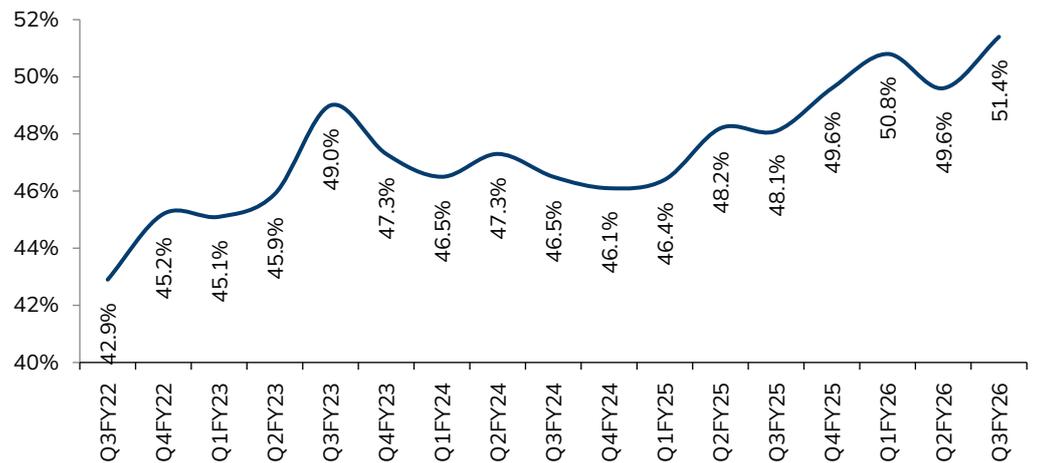
Source: I-Sec research, Company data

Exhibit 5: Equity AAUM market share for KFIN



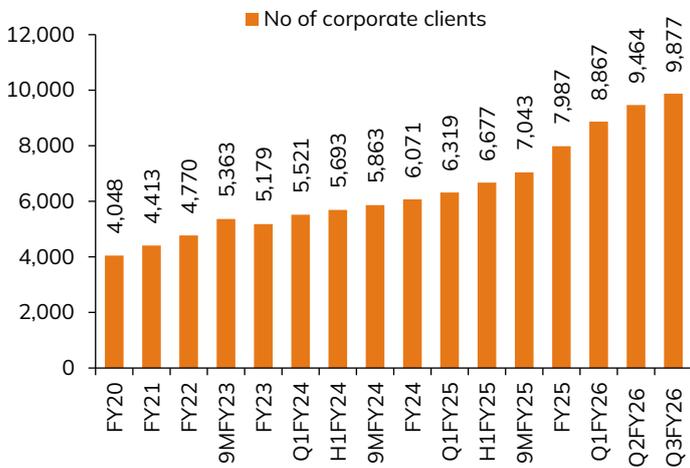
Source: I-Sec research, Company data

Exhibit 6: KFIN's issuer solutions market share in NSE 500 companies – as per market capitalisation



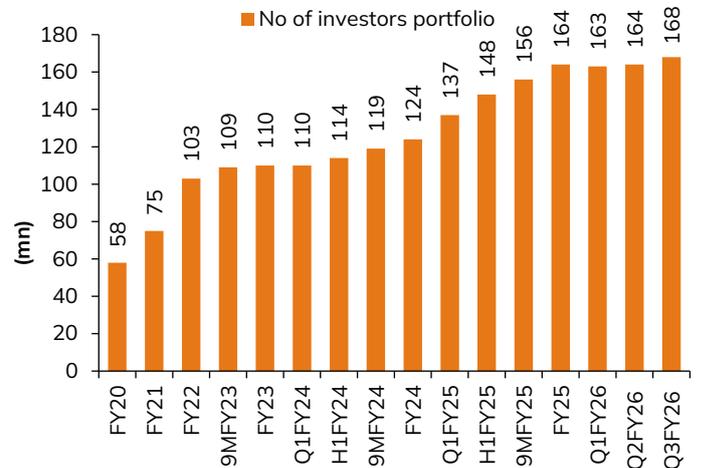
Source: I-Sec research, Company data

Exhibit 7: Number of corporate clients in issuer solutions business



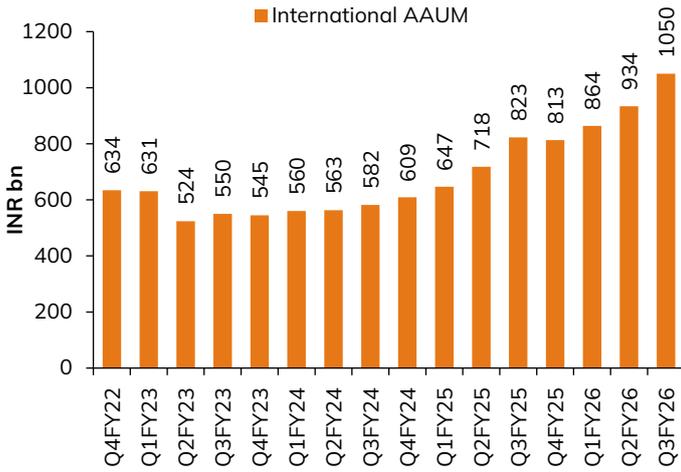
Source: I-Sec research, Company data

Exhibit 8: Number of investor portfolios in issuer solutions business



Source: I-Sec research, Company data

Exhibit 9: International AAUM (Ex Ascent)



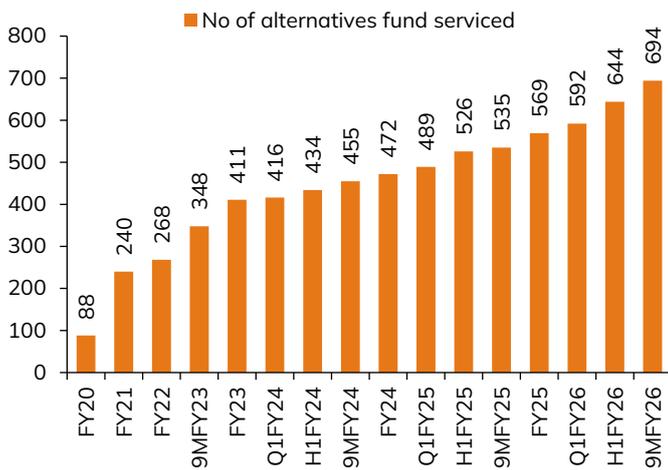
Source: I-Sec research, Company data

Exhibit 10: Number of international clients (Ex Ascent)



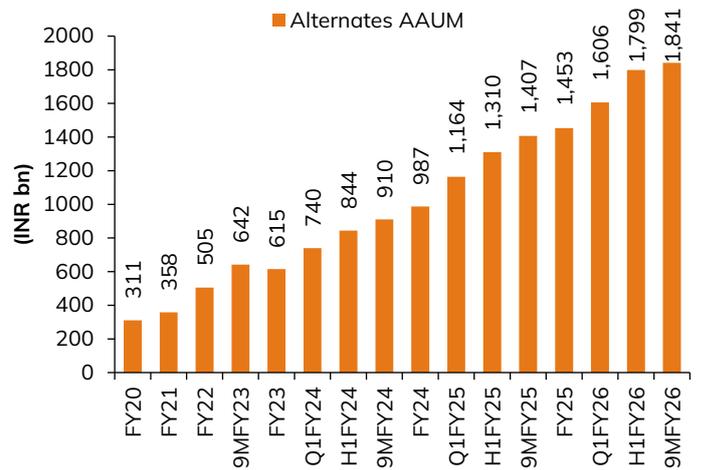
Source: I-Sec research, Company data

Exhibit 11: Number of alternates funds serviced by KFIN



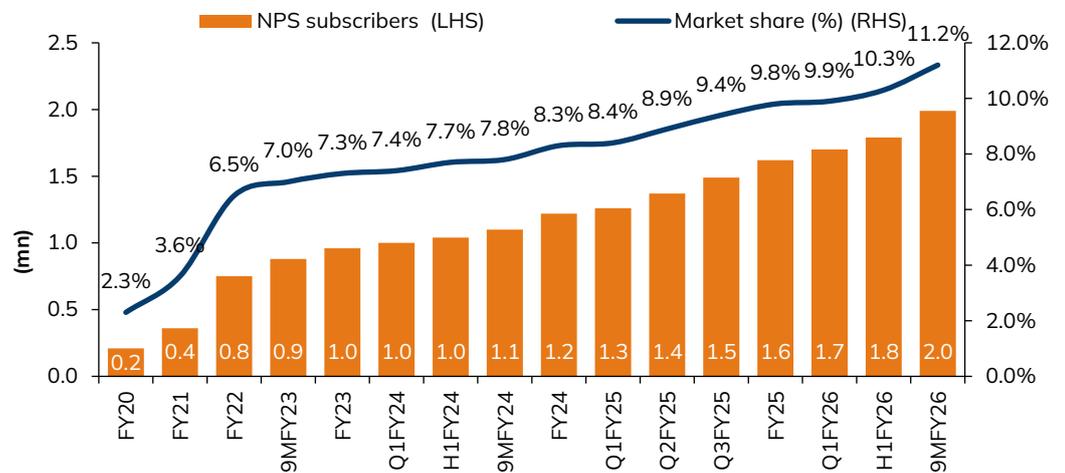
Source: I-Sec research, Company data

Exhibit 12: Alternates AAUM



Source: I-Sec research, Company data

Exhibit 13: NPS subscribers and market share



Source: I-Sec research, Company data

Exhibit 14: Shareholding pattern

	Jun'25	Sep'25	Dec'25
Promoters	22.9	22.8	22.9
Institutional investors	54.1	50.4	51.1
MFs and other	11.1	12.4	12.7
FIs/Banks/Ins	11.1	11.2	11.1
Insurance	1.4	1.2	1.1
FIIIs	27.8	25.5	26.2
Others	23.0	26.8	26.0

Source: Bloomberg, I-Sec research

Exhibit 15: Price chart



Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 16: Profit & Loss

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Net Sales	10,662	13,008	15,960	18,566
Operating Expenses	6,118	7,828	9,847	11,211
EBITDA	4,789	5,483	6,440	7,715
EBITDA Margin (%)	43.9	41.2	39.5	40.8
Depreciation & Amortization	645	836	998	1,142
EBIT	4,145	4,648	5,442	6,573
Interest expenditure	47	45	55	60
Exceptionals	-	86	-	-
Recurring PBT	4,475	4,952	5,634	6,817
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	1,150	1,290	1,420	1,718
PAT	3,326	3,662	4,215	5,099
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	-	-	-	-
Net Income (Reported)	3,326	3,577	4,215	5,099
Net Income (Adjusted)	3,326	3,577	4,215	5,099

Source Company data, I-Sec research

Exhibit 17: Balance sheet

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Total Current Assets	3,007	3,945	3,585	4,457
of which cash & cash eqv.	382	845	239	568
Total Current Liabilities & Provisions	1,710	2,006	2,231	3,111
Net Current Assets	1,297	1,940	1,354	1,346
Investments	5,928	11,606	14,006	15,506
Net Fixed Assets	2,799	2,663	2,565	2,423
ROU Assets	-	-	-	-
Capital Work-in-Progress	-	-	-	-
Total Intangible Assets	5,526	5,526	5,526	5,526
Other assets	250	365	446	519
Deferred Tax assets	-	-	-	-
Total Assets	15,799	22,098	23,896	25,318
Liabilities				
Borrowings	-	-	-	-
Deferred Tax Liability provisions	-	-	-	-
other Liabilities	1,720	2,553	2,454	2,748
Equity Share Capital	1,721	1,721	1,721	1,721
Reserves & Surplus	12,357	14,325	16,221	18,516
Total Net Worth	14,078	16,045	17,942	20,237
Minority Interest	-	-	-	-
Total Liabilities	15,799	22,098	23,896	25,318

Source Company data, I-Sec research

Exhibit 18: Cashflow statement

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Operating Cashflow	3,989	5,819	5,066	6,860
Working Capital Changes	66	539	(202)	559
Capital Commitments	(857)	(8,200)	(900)	(2,167)
Free Cashflow	3,132	(2,381)	4,166	4,694
Other investing cashflow	(2,370)	4,500	(2,400)	(1,500)
Cashflow from Investing Activities	(3,227)	(3,700)	(3,300)	(3,667)
Issue of Share Capital	177	-	-	-
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	-	-	-	-
Dividend paid	(985)	(1,610)	(2,318)	(2,805)
Others	(145)	(45)	(55)	(60)
Cash flow from Financing Activities	(953)	(1,655)	(2,373)	(2,865)
Chg. in Cash & Bank balance	(191)	464	(607)	329
Closing cash & balance	381	845	239	568

Source Company data, I-Sec research

Exhibit 19: Key ratios

(Year ending March)

	FY25A	FY26E	FY27E	FY28E
Per Share Data (INR)				
Reported EPS	19.7	21.1	24.9	30.1
Adjusted EPS (Diluted)	19.7	21.1	24.9	30.1
Cash EPS	23.5	26.1	30.8	36.9
Dividend per share (DPS)	7.5	9.5	13.7	16.6
Book Value per share (BV)	83.2	94.8	106.0	119.6
Dividend Payout (%)	38.2	45.0	55.0	55.0
Growth (%)				
Net Sales	31.5	22.0	22.7	16.3
EBITDA	30.6	14.5	17.4	19.8
EPS (INR)	33.8	7.6	17.8	21.0
Valuation Ratios (x)				
P/E	45.4	42.2	35.8	29.6
P/CEPS	38.0	34.2	29.0	24.2
P/BV	10.7	9.4	8.4	7.5
Dividend Yield (%)	0.8	1.1	1.5	1.9
Operating Ratios				
EBITDA Margins (%)	43.9	41.2	39.5	40.8
EBIT Margins (%)	38.9	35.7	34.1	35.4
Effective Tax Rate (%)	25.7	26.0	25.2	25.2
Profitability Ratios				
ROE %	26.1	23.7	24.8	26.7

Source Company data, I-Sec research

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BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return

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